

Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.

1
0675
copy 3

80



United States
Department of
Agriculture

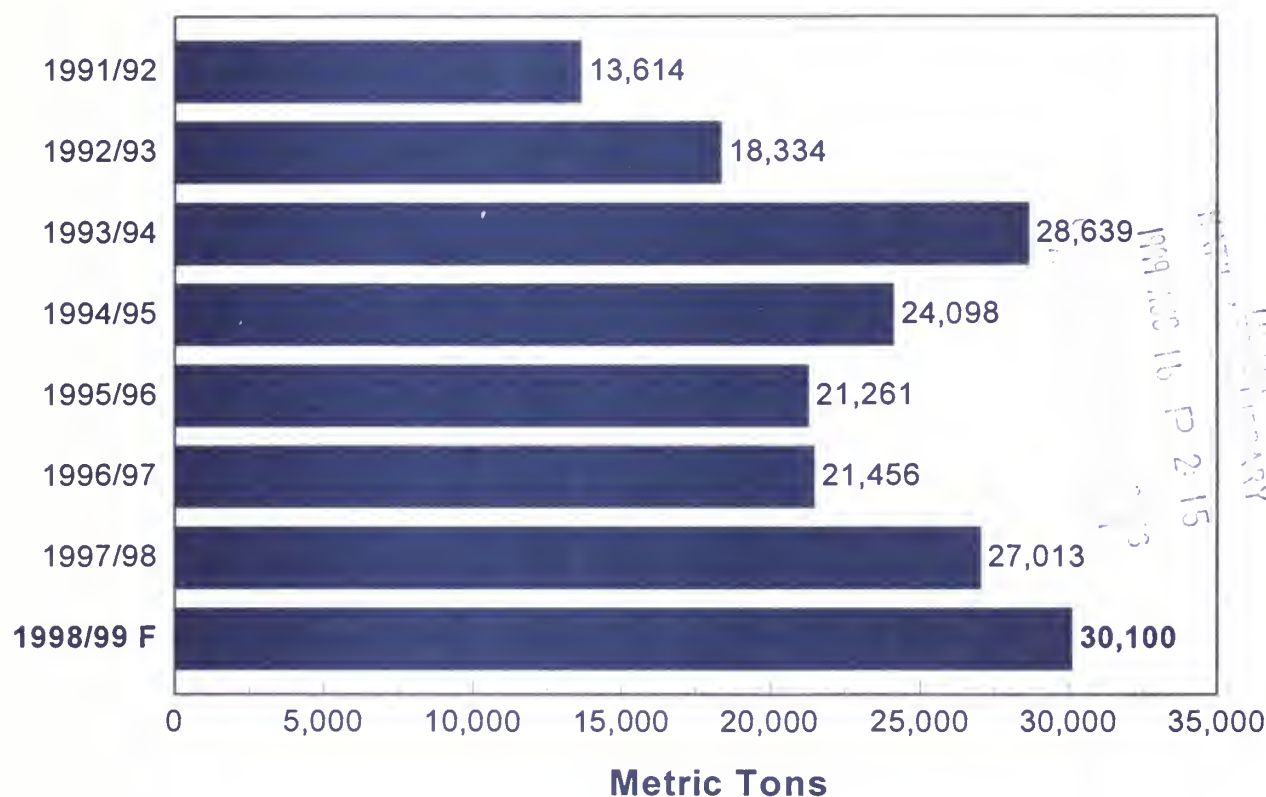
Foreign
Agricultural
Service

Circular Series
FHORT 8-99
August 1999

World Horticultural Trade and U.S. Export Opportunities

U.S. Frozen Strawberry Exports Forecast to Reach a Record in MY 1998/99

Marketing Years 1/



1/ Marketing Year begins in January 1 of second year shown.
Source: U.S. Department of Commerce, Bureau of the Census.

Lower export prices are boosting U.S. frozen strawberry shipments this season, with exports forecast at 30,100 metric tons, surpassing the previous record set back in marketing year (MY) 1993/94. (For the United States, the marketing year follows a calendar-year basis, beginning in January of the second year). Based on data from the U.S. Department of Commerce, exports through May 1999 are up 12 percent compared to the same period last season. Promotion efforts under the Market Access Program (MAP) have been instrumental in expanding U.S. frozen strawberry sales overseas. Last season (1997/98), U.S. frozen strawberry exports totaled 27,013 tons, valued at more than \$35 million. Exports to Japan, the leading foreign customer for frozen U.S. strawberries, were up 11 percent in 1997/98, after falling 8 percent in 1996/97. Shipments to Canada also rose dramatically in 1997/98, rising 56 percent above the preceding year. Moreover, U.S. exports to Australia have returned to the levels recorded in the early 1990's.

For further information, contact:
U.S. Department of Agriculture
Foreign Agricultural Service
Horticultural and Tropical Products Division
1400 Independence Ave., S.W. AG Box 1049
Washington, DC 20250-1049

Telephone: 202-720-6590
Fax: 202-720-3799
<http://www.FAS.USDA.GOV/HTP>

Frank Tarrant, Director
Robert B. Tisch, Deputy Director for Marketing
Brian Grunenfelder, Deputy Director for Analysis

<u>ANALYSIS</u>		
Frank Hokana	202-720-0875	Production coffee/sugar; PSD: cocoa
Sam Rosa	202-720-6086	Fresh deciduous fruit, trade issues database coordinator, apple juice, olives, mushrooms
Brian Grunenfelder (Acting)	202-720-3423	Trade policy, food safety, and plant health coordinator, ATAC briefing paper coordinator, key development coordinator
Lisa Anderson	202-720-5028	Tree nuts, avocados, tropical fruit, nursery products, Canada snapback, NAFTA quarterly report, circular team
Bob Knapp	202-720-4620	Canned deciduous fruit, kiwifruit, special projects
Emanuel McNeil	202-720-2083	Fresh and processed vegetables (excl. potatoes), cut flowers
Debra A. Pumphrey	202-720-8899	Coffee supply and demand (excl. production), spices, essential oils, U.S. tea trade, trade forecasts, Information technology coordinator
Shari Kosco	202-720-9792	Table grapes/grape juice, wine/brandy, circular team
Debra A. Pumphrey (Acting)	202-720-8899	Situation/Outlook coordinator, monthly circular supervision, trade forecast coordinator, FAO citrus liaison, reporting coordinator, circular editor
Mark Petry	202-720-0897	Fresh and processed citrus, sugar trade, honey, circular team
Karina Ramos	202-720-6877	Dried fruit, berries, beer/hops, melons, circular team
Janise Zygmunt	202-720-1176	Organics/Analysis, biotechnology issues
<u>MARKETING</u>		
Ted Goldammer	202-720-8498	Potato analysis, hops, citrus
Vacant	202-720-2252	Berries, kiwifruit, papaya
Steve Shnitzler	202-720-8495	Avocados, ginseng, apricots
Yvette Wedderburn Bomersheim	202-720-0911	Wine, brandy, export credits, honey, grape juice, canned fruit
Kelly Strzelecki	202-690-1341	Dried fruit, organics
Elizabeth Mello	202-720-7931	Vegetables and melons
Ingrid Mohn	202-720-5330	Tree nuts
Sonia Jimenez	202-690-6057	Fresh deciduous fruit

Table of Contents

	PAGE
EXPORT NEWS AND OPPORTUNITIES:	
Export Credit Guarantee Program	9
Supplier Credit Guarantee Program	9
WORLD TRADE SITUATION AND POLICY UPDATES:	
Horticultural Products Accounts for Two Thirds of Beef Hormone Retaliation Value	13
U.S. and New Zealand Kiwifruit Industries Settle Dumping Issue	14
ITC Rules Affirmatively on Injury in Chinese Apple Juice Dumping Case	14
Association of Coffee Producing Countries Sets Unprecedented 2-Year Export Target	14
First Shipments of U.S. Apples Arrive in India	15
California Stone Fruit Now Permitted in British Columbia Without Fumigation	15
Fruit Trade Reports Continued Problems With Venezuela's Phytosanitary Import Permits ..	15
ORGANIC UPDATES:	
Organics in Mexico	16
Organic Kiwifruit in New Zealand	16
"Organics in Argentina" Presentation	17
FEATURE ARTICLES:	
Strawberry Trade Situation in Selected Countries	18
Raisin Trade Situation in Selected Countries	28
STATISTICS:	
U.S. Horticultural Product and Market Export Summaries	4
U.S. Horticultural Export Summary	5
U.S. Horticultural Import Summary	7
FY 1999 GSM-102 Credit Guarantee Coverage	11
FY 1999: Supplier Credit Coverage	12
Fresh Strawberries: Production, Supply & Distribution, Selected Countries	24
Frozen Strawberries: Production, Supply & Distribution, Selected Countries	26
Raisins: Production, Supply & Distribution, Selected Countries	32
U.S. Exports of Raisins	33
U.S. Imports of Raisins	34
U.S. Exports of Horticultural Products by Country of Destination	35
U.S. Imports of Horticultural Products by Country of Origin	41

Export Summary

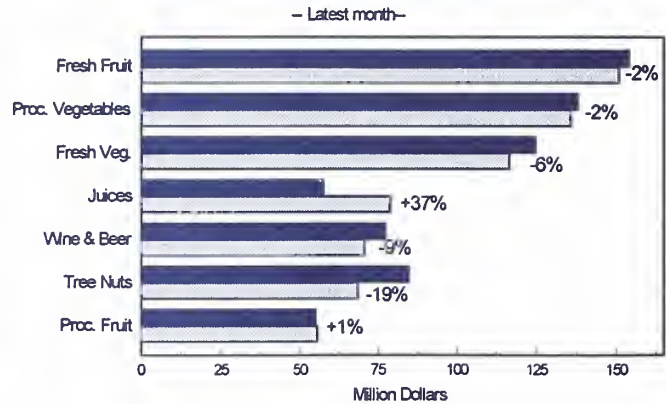
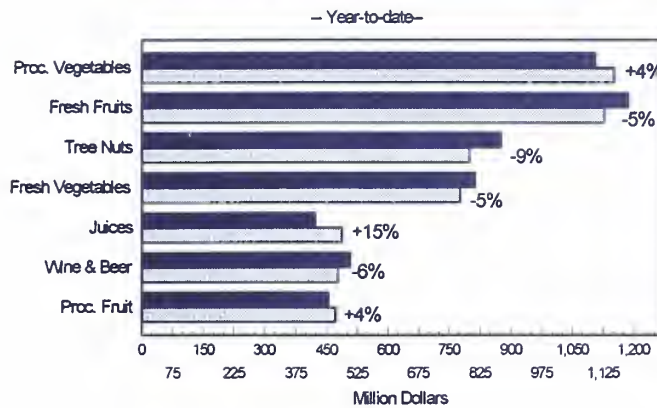
U.S. exports of horticultural products to all countries in May totaled \$868 million, down 3 percent from the same month a year earlier. Seven out of the 15 categories registered increases. Categories with the most significant increases in May were fresh fruit, non-citrus (up \$22.3 or 25 percent) and fruit/vegetable juices (up \$21.4 million or 37 percent). The category with the most significant decrease was fresh citrus (down \$25.4 million or 38 percent). For FY 1999 to date (October-May), the total value of U.S. horticultural exports was \$6.86 billion - 1 percent below FY 1998 during the same period.

All measures not otherwise noted are metric. One kilogram (kg.)=2.2046 pounds,
 1 metric ton = 2,204.62 pounds, 1 liter = 0.264 gallon,
 1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

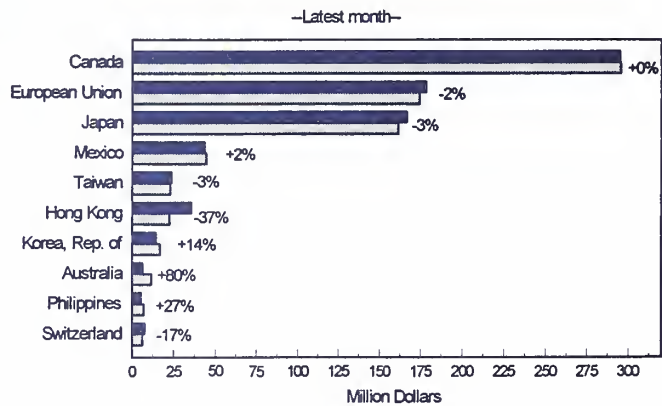
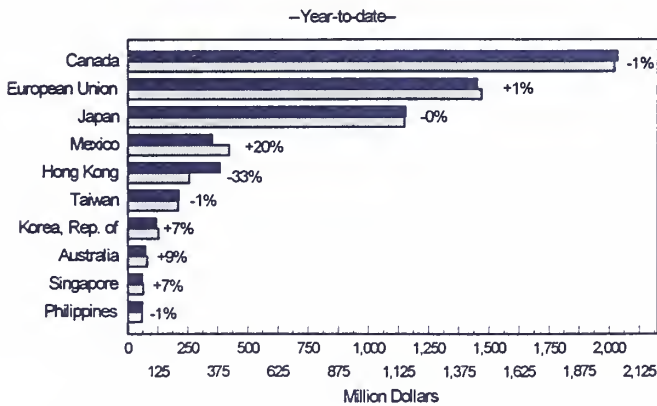
U.S. Horticultural Product and Market Export Summaries

FY99 and Latest Month (May) Comparisons ■ FY98 □ FY99

Selected Product Summary



Top Ten Market Summary



U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		May	May	Oct-May	Oct-May	Oct-Sep	May	May	Oct-May	Oct-May	Oct-Sep
Group	& Product	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998
Fresh Citrus MT											
	Grapefruit	18,161	21,992	355,892	396,555	387,282	9,158	12,099	171,486	202,282	189,788
	Lemons	9,069	12,059	86,816	88,284	113,282	6,013	8,174	64,098	61,026	84,042
	Oranges, Incl. Tm	82,413	28,146	492,273	219,989	642,010	48,683	19,727	277,990	141,350	361,171
	Other Citrus	2,705	780	28,581	18,680	30,001	2,483	898	22,227	15,536	23,303
	Subtotal:----	112,348	62,977	963,562	723,507	1,172,575	66,338	40,899	535,801	420,194	658,304
Fresh Fruit, Non-Citrus MT											
	Apples	40,457	50,273	404,787	528,936	539,081	24,225	28,010	247,864	297,293	327,896
	Avocados	342	255	1,198	2,340	3,516	490	345	1,697	2,513	4,529
	Cherries Swt &trt	4,251	4,378	8,981	7,867	37,591	18,503	25,638	23,365	29,608	114,035
	Grapes	2,883	4,798	128,544	115,339	217,467	5,689	10,755	164,875	148,299	279,173
	Kiwifruit	389	272	5,205	6,825	5,684	531	389	6,479	9,198	7,167
	Melons	23,535	30,639	65,108	84,663	211,253	10,134	10,434	31,345	35,860	80,716
	Papaya	535	474	4,086	4,073	5,787	1,287	1,107	10,411	9,464	14,466
	Peaches & Nectrns	3,531	3,467	8,107	8,638	79,987	4,747	4,087	8,782	9,364	74,540
	Pears	5,945	6,311	127,179	109,579	156,996	3,753	3,651	68,790	65,125	86,973
	Plums/Prunes	622	501	3,976	9,267	48,855	824	747	4,429	8,651	49,164
	Strawberries	6,708	12,021	26,434	30,506	49,870	10,551	18,027	50,056	55,986	93,364
	Other Non-Citrus	4,165	4,596	26,429	29,057	51,260	6,965	6,767	33,078	36,806	67,509
	Subtotal:----	93,363	117,984	810,035	937,089	1,407,346	87,700	109,957	651,172	708,167	1,199,531
Can/Prep Fruit MT											
	Cherries, Tart Cn	497	549	2,190	2,508	3,418	550	626	2,916	3,068	4,567
	Fruit Mixtures	1,706	1,612	15,765	17,655	22,973	1,975	1,804	19,508	19,439	28,263
	Marachino Cherry	323	452	3,191	3,892	4,812	591	821	6,396	7,138	9,339
	Peaches, Canned	1,961	1,330	13,800	19,551	21,580	1,824	1,238	12,979	16,148	20,215
	Pineapple, Canned	243	247	2,401	2,273	4,593	224	185	2,280	2,102	4,455
	Other Canned Frui	3,324	4,204	39,851	33,758	59,368	3,699	4,751	43,042	36,834	64,931
	Other Prep/Preser	8,451	8,873	65,619	63,610	95,193	7,412	8,302	60,452	60,968	89,634
	Subtotal:----	16,505	17,267	142,816	143,247	211,936	16,275	17,726	147,573	145,698	221,403
Dried Fruit MT											
	Prunes, Dried	6,396	5,234	48,924	49,486	70,831	12,120	10,755	92,461	95,755	133,659
	Raisins, Dried	10,512	8,299	79,672	73,773	120,923	17,043	16,826	134,198	135,660	200,076
	Other Dried Fruit	1,277	1,191	13,574	12,041	18,909	3,530	3,251	37,167	37,374	52,187
	Subtotal:----	18,185	14,723	142,171	135,299	210,663	32,693	30,832	263,827	268,789	385,923
Frozen Fruit MT											
	Blueberries, Froz	736	534	5,699	7,725	18,473	1,503	982	11,240	15,145	25,435
	Strawberries, Fro	2,030	2,092	13,060	16,668	24,554	2,716	2,502	17,426	20,855	32,232
	Other Frozen Frui	1,210	2,409	10,884	15,322	18,950	1,682	3,628	15,095	22,606	26,375
	Subtotal:----	3,976	5,035	29,644	39,714	61,976	5,901	7,112	43,761	58,605	84,042
Fruit/Veg Juices KL											
	Grapefruit Ju, Cn	4,434	7,935	34,463	44,453	48,737	3,411	4,377	23,098	26,973	33,211
	Orange Juice, Con	32,227	35,843	165,431	168,953	315,898	13,392	17,235	85,784	85,891	147,674
	Orange Juice, Not	15,474	28,109	136,392	182,937	234,992	10,848	17,176	85,279	113,480	145,340
	Other Juices	40,112	64,985	328,285	394,017	516,200	29,894	40,132	229,378	262,646	358,814
	Subtotal:----	92,247	136,872	664,572	790,360	1,115,826	57,545	78,920	423,540	488,990	685,039
Fresh Vegetables MT											
	Potatoes	45,292	34,828	147,190	132,434	295,761	14,739	11,426	49,299	46,172	88,267
	Asparagus, Fr, Ch	2,389	3,230	13,579	14,745	15,485	5,389	8,401	39,572	41,490	45,435
	Broccoli	14,021	16,626	94,479	112,189	126,830	9,685	9,616	67,441	70,982	90,866
	Cauliflower	7,961	9,615	57,351	66,561	77,339	6,562	5,944	42,313	45,414	55,481
	Celery	12,398	12,468	90,541	90,706	121,612	4,726	4,253	37,111	28,797	48,460
	Lettuce, Fr Chld	36,227	35,562	231,608	234,807	303,840	20,674	17,488	136,524	116,424	173,694
	Onions	17,304	14,814	207,068	172,627	292,297	6,923	5,848	74,630	65,083	105,750
	Peppers	6,616	6,657	39,221	46,643	55,937	6,660	6,834	41,643	39,911	56,805
	Tomatoes	11,728	14,460	86,001	94,008	133,689	12,477	11,211	80,789	84,295	122,317
	Other Vegetables	59,149	53,466	319,289	321,861	432,710	36,782	35,512	244,507	238,506	327,594
	Subtotal:----	213,085	201,726	1,286,327	1,286,581	1,855,500	124,617	116,532	813,829	777,074	1,114,668

August 1999

5

**World Horticultural Trade &
U.S. Export Opportunities**

U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product		May	May	Oct-May	Oct-May	Oct-Sep	May	May	Oct-May	Oct-May	Oct-Sep
		FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998
Veg Canned HT											
Ketchup		3,556	2,562	27,835	26,465	43,697	2,390	1,839	19,464	19,565	29,909
Sweet Corn, Canne		16,474	16,390	115,417	134,257	171,307	13,994	13,478	94,076	106,364	139,104
Tomato Paste		10,997	4,273	94,132	55,088	123,257	8,629	3,461	64,494	44,142	84,999
Tomato Sauce		7,243	7,590	71,390	71,126	106,100	6,965	7,272	65,896	65,962	98,526
Other Can Veg		23,288	21,432	186,121	180,252	282,623	27,014	26,201	222,568	216,713	334,873
Subtotal:-----		61,558	52,247	494,895	467,188	726,984	58,992	52,251	466,498	452,745	687,411
Frozen Vegetables HT											
Frozen French Fry		35,947	34,431	280,966	318,835	437,431	25,049	25,481	199,125	231,881	312,588
Fzn Swt Corn		6,766	5,962	54,497	48,716	77,470	5,662	5,077	44,046	41,311	63,011
Other Pot Fzn		1,772	1,745	15,023	14,028	22,259	1,605	1,645	13,184	12,462	19,515
Other Fzn Veg		7,851	7,433	55,072	62,620	84,447	6,965	7,102	49,773	56,505	75,627
Subtotal:-----		52,336	49,571	405,559	444,199	621,607	39,281	39,304	306,129	342,159	470,740
Veg. Dehyd HT											
Garlic Dehyd.		839	552	7,273	5,248	11,452	1,892	1,559	16,777	13,557	25,952
Onions, Dehyd.		2,248	2,152	21,132	20,886	31,853	5,147	5,163	48,614	49,169	73,824
Potatoes, Dehyd		3,485	14,798	31,565	80,341	46,336	3,517	8,576	31,438	50,127	45,413
Other Dehyd Veg		5,759	4,685	51,451	39,052	77,782	9,803	6,634	88,694	60,063	130,705
Subtotal:-----		12,331	22,187	111,420	145,527	167,424	20,359	21,933	185,522	172,916	275,894
Tree Nuts HT											
Almonds, Unshld		1,878	708	17,478	11,907	25,684	5,261	1,535	46,054	32,204	69,965
Pistachio, Unshld		1,067	736	11,826	10,347	14,216	4,643	3,054	50,918	40,355	61,018
Walnuts, Shld		1,861	1,410	16,900	16,355	23,080	6,936	5,665	57,216	51,256	77,218
Walnuts, Unshld		1,367	1,583	37,188	40,503	40,652	2,247	2,744	70,880	74,738	76,573
Other Nuts		5,596	5,340	71,964	54,530	97,333	14,438	14,220	180,959	137,871	248,517
Almonds, Sh/Prep		13,123	12,978	119,843	120,562	177,273	51,308	41,327	470,131	462,816	702,792
Subtotal:-----		24,893	22,754	275,199	254,203	378,238	84,833	68,545	876,157	799,240	1,236,083
Cut Flowers MIXED											
Cut Flowers		0	0	0	0	0	3,692	3,523	31,122	27,512	45,124
Subtotal:-----		0	0	0	0	0	3,692	3,523	31,122	27,512	45,124
Nusery Products MIXED											
Other Nursery		0	0	0	0	0	22,420	18,606	160,036	161,208	205,157
Subtotal:-----		0	0	0	0	0	22,420	18,606	160,036	161,208	205,157
Hops & Products MT											
Hop Extract		206	190	2,325	2,647	3,157	3,444	2,829	38,277	41,699	50,786
Hop Pellets		634	433	4,230	2,905	5,654	2,420	2,282	21,515	14,892	29,770
Hops, Nfsp		14	78	1,419	874	1,592	154	491	7,628	4,322	8,577
Subtotal:-----		855	700	7,974	6,426	10,403	6,018	5,602	67,420	60,913	89,133
Wine KL											
Grape Wines		23,793	25,821	160,185	159,482	249,728	46,534	49,471	306,917	328,556	485,833
Other Wine Prod		2,045	1,246	12,328	9,201	16,650	2,860	1,718	18,812	14,170	25,202
Subtotal:-----		25,838	27,067	172,513	168,683	266,378	49,394	51,188	325,729	342,726	511,035
Miscellaneous MIXED											
Beer & Beverages		55,870	44,232	358,074	317,895	581,646	36,841	28,305	238,347	202,277	381,149
Edible Preparatio		18,402	17,680	150,979	154,519	219,232	76,051	69,033	574,946	609,733	828,498
Essential Oils		3,698	4,126	30,178	30,073	45,937	48,743	47,024	350,453	340,761	533,004
Ginseng		26	31	679	510	883	1,012	1,264	39,736	27,884	46,614
Potato Chips		7,987	8,064	63,340	73,179	102,592	18,983	21,883	145,602	180,137	225,607
Other Misc		0	0	0	0	0	35,097	37,092	312,687	275,816	433,800
Subtotal:-----		85,984	74,133	603,251	576,175	950,289	216,728	204,601	1,661,771	1,636,607	2,448,672
Grand Total:							892,786	867,533	6,959,888	6,863,544	10,318,161

U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		May	May	Oct-May	Oct-May	Oct-Sep	May	May	Oct-May	Oct-May	Oct-Sep
Group	& Product	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998
Fresh Fruit		MT									
	Apples	23,564	33,766	100,073	88,013	156,700	13,736	24,948	48,332	61,680	77,650
	Avocados	381	302	22,361	46,555	39,847	344	402	25,328	50,258	42,897
	Bananas	336,817	412,067	2,643,778	2,670,375	3,946,158	98,648	112,972	729,720	716,590	1,110,175
	Cantaloupe	74,052	78,103	431,381	457,972	443,417	23,426	27,419	126,048	143,457	128,820
	Grapes	25,740	37,541	338,802	327,363	419,956	26,822	111,397	320,019	438,494	440,659
	Kiwifruit	6,275	9,233	19,417	27,935	41,986	3,387	7,756	13,566	24,727	30,472
	Mangoes	36,420	36,091	84,862	109,081	188,767	24,663	21,613	65,202	82,879	125,047
	Peaches	21	89	16,658	18,711	16,926	14	116	14,029	16,753	14,312
	Pears	12,612	14,934	60,691	78,504	67,636	7,401	13,578	42,256	66,490	46,518
	Pineapples	23,843	28,158	170,679	169,948	255,533	6,992	15,664	55,877	70,729	83,676
	Strawberry	3,474	10,280	21,984	36,087	25,858	8,090	12,852	57,884	57,715	65,805
	Other Melons	61,599	60,936	393,875	374,517	417,020	19,858	16,630	115,381	123,128	122,101
	Other Fruit	41,803	57,788	407,853	536,405	618,712	17,303	35,478	219,266	378,258	344,457
	Subtotal:----	646,602	779,288	4,712,414	4,941,466	6,638,515	250,684	400,824	1,832,909	2,231,158	2,632,590
Dried Fruit		MT									
	Dried Apricots	866	963	10,150	10,149	13,527	2,248	1,978	26,720	21,360	34,579
	Drd Figs & Pst	157	696	4,024	2,749	4,538	152	667	5,135	4,171	5,834
	Other Dried Fruit	1,687	3,451	14,127	26,258	23,453	2,661	4,751	21,486	33,839	37,543
	Subtotal:----	2,710	5,110	28,301	39,156	41,519	5,061	7,396	53,340	59,370	77,957
Frozen Fruit		MT									
	Fzn Blueberries	1,173	1,050	8,212	8,393	13,188	2,218	2,021	16,020	15,465	24,521
	Fzn Strawberries	2,479	4,069	12,993	23,277	18,637	2,797	5,021	14,631	28,026	21,477
	Other Fzn Fruit	2,946	4,512	16,603	26,991	32,167	3,037	5,118	18,960	31,948	36,276
	Subtotal:----	6,598	9,631	37,807	58,661	63,992	8,052	12,159	49,610	75,440	82,274
Canned/Prep Fruit		MT									
	Canned Olives	6,287	7,089	57,211	63,416	92,958	12,315	15,920	121,216	134,520	181,730
	Canned Oranges	6,572	10,280	44,549	58,505	68,741	4,733	9,247	36,330	49,928	54,500
	Canned Peaches	890	1,850	13,659	10,078	17,490	588	1,367	9,359	7,504	12,356
	Canned Pineapples	22,683	29,705	180,761	216,481	249,662	15,850	22,282	132,446	159,893	181,388
	Mixed Fruit	5,241	6,257	43,581	42,504	56,085	5,183	6,498	42,823	43,700	57,342
	Prep/Pres Fruit	8,212	7,935	64,163	62,409	98,077	10,039	8,975	76,408	73,007	112,024
	Other Canned Frui	5,207	5,636	37,637	42,985	60,300	6,468	7,567	49,854	54,309	77,400
	Subtotal:----	55,093	68,753	441,561	496,377	643,312	55,176	71,857	468,436	522,862	676,739
Frt&Veg Juice SSE		KL									
	Apple Juice	80,177	122,579	608,892	754,915	1,016,823	17,564	24,793	153,432	135,563	228,735
	Fcoj	80,111	102,765	754,217	873,334	1,050,746	16,519	20,589	138,739	194,769	205,142
	Grape Juice	9,167	9,850	99,177	91,279	127,985	3,971	4,148	43,089	44,322	57,562
	Pineapple Juice	16,852	26,097	168,427	185,063	238,683	5,302	8,113	52,344	57,939	72,599
	Other Juices	23,103	31,303	154,047	174,362	242,007	8,997	14,690	79,344	80,425	118,010
	Subtotal:----	209,410	292,593	1,784,761	2,078,954	2,676,244	52,354	72,333	466,948	513,018	682,048
Fresh Vegetables		MT									
	Garlic	5,011	5,275	17,319	35,731	30,129	5,033	5,220	20,198	38,502	36,021
	Asparagus	271	252	34,748	44,509	46,702	572	451	68,953	80,194	87,332
	Bell Pepper	12,446	16,267	164,916	167,912	194,827	19,674	24,055	201,897	172,886	252,852
	Carrots	3,852	5,351	71,274	62,331	93,777	1,236	1,758	17,992	19,433	23,735
	Chili Pepper	9,708	9,523	74,835	85,450	124,844	10,531	7,473	54,086	58,244	90,755
	Cucumbers	20,316	28,287	290,895	288,720	327,745	11,317	14,151	133,678	115,262	154,634
	Onions	20,548	23,916	216,226	196,634	259,188	13,062	12,598	128,466	103,597	151,990
	Potatoes	26,279	30,286	425,253	357,234	474,182	5,420	6,222	85,088	73,555	95,503
	Squash	7,795	8,833	147,618	142,077	157,537	5,141	6,106	99,757	95,296	104,933
	Tomatoes	81,539	64,010	653,987	535,310	856,852	66,622	52,891	555,164	539,183	735,180
	Other Fresh Veg	35,532	32,768	402,453	389,620	529,631	24,223	20,843	267,537	258,307	343,888
	Subtotal:----	223,295	224,768	2,499,524	2,305,528	3,095,413	162,830	151,770	1,632,817	1,554,459	2,076,822

U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	Product	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Canned/Dehyd Vegetables MT											
	Cnd Artichokes	6,213	4,931	19,918	16,496	38,050	11,377	10,144	34,933	36,216	71,159
	Cnd Bamboo	1,713	2,085	19,317	20,874	30,171	1,343	1,595	14,884	14,844	23,198
	Cnd Mushrooms	4,576	5,062	47,716	32,784	62,371	8,159	9,706	77,412	65,917	105,703
	Cnd Pimiento	955	866	7,184	8,400	12,694	1,208	1,154	9,163	12,183	16,177
	Cnd Tomatoes	4,264	5,233	49,231	47,619	71,699	2,263	3,093	24,094	26,738	36,693
	Cnd Waterchnuts	3,870	6,387	23,278	26,615	34,593	2,112	4,131	14,177	16,960	20,857
	Tomato Pst & Sauc	6,240	18,538	18,695	76,086	27,831	5,082	14,657	21,188	71,066	30,551
	Dried Mushrooms	246	215	1,478	1,585	1,955	1,905	1,618	13,809	13,531	18,469
	Dried Tomatoes	361	1,129	3,461	7,003	6,020	1,388	3,694	12,770	23,385	22,045
	Other Dehy Veg	14,224	13,706	106,405	140,756	171,969	11,374	14,350	98,623	131,269	159,016
	Other Can Veg	23,717	28,777	196,785	232,155	297,225	19,267	23,601	165,672	195,231	247,766
	Subtotal:----	66,379	86,928	493,467	610,373	754,578	65,477	87,743	486,725	607,339	751,635
Frozen Vegetables MT											
	Broccoli Fzn	9,293	8,362	104,665	134,760	153,962	6,258	5,932	67,558	94,433	101,694
	Cauliflower Fzn	294	709	20,610	15,716	23,400	220	644	15,032	12,428	17,158
	Potato Fzn	35,075	38,780	256,036	272,973	378,739	21,987	24,484	158,002	170,206	234,388
	Other Veg Fzn	20,117	18,318	119,950	146,618	205,681	12,951	14,714	96,256	108,215	140,270
	Subtotal:----	64,779	66,169	501,260	570,066	761,781	41,416	45,773	336,849	385,282	493,510
Tree Nuts MT											
	Brazils Tot	894	686	6,862	4,373	10,676	1,653	1,400	17,012	10,471	25,298
	Cashews Tot	5,360	5,751	45,545	40,347	74,364	23,377	32,262	205,654	210,441	339,441
	Coconut	2,453	2,786	25,946	23,108	39,134	1,624	2,432	17,653	17,248	27,040
	Pecans	914	722	20,545	25,584	24,019	4,121	3,525	56,148	71,262	71,298
	Other Nuts	855	999	15,209	17,342	20,553	3,745	4,383	77,314	76,505	103,442
	Subtotal:----	10,476	10,946	114,107	110,754	168,745	34,521	44,002	373,781	385,926	566,519
Nursey Products MIXED											
	Carnations	85,739	88,457	859,359	737,095	1,104,344	8,594	9,926	88,699	84,580	115,633
	Christmas Trees	0	0	2,581	2,613	2,585	0	0	22,172	22,659	22,177
	Chrysanthemus	53,711	39,480	451,662	391,808	614,706	8,127	7,342	68,514	66,549	96,470
	Roses	100,979	105,425	789,077	643,792	1,016,044	23,153	23,376	188,751	139,266	236,861
	Tulip Bulbs	0	0	84,444	96,972	398,600	0	0	9,586	10,776	42,281
	Other Cut Flowers	0	0	0	0	0	19,854	1,453	154,064	55,149	203,172
	Other Nursey Prod	0	0	0	0	0	44,507	53,955	246,624	309,428	344,782
	Subtotal:----	240,429	233,362	2,187,123	1,872,281	3,136,278	104,235	96,051	778,411	688,407	1,061,377
Hops & Products MT											
	Hops & Pellets	620	194	4,031	4,328	4,660	4,642	897	24,988	25,876	29,313
	Other Hop Prod	0	0	208	18	209	0	6	875	217	879
	Subtotal:----	620	194	4,240	4,345	4,869	4,642	902	25,863	26,093	30,192
Wine KL											
	Red Wine	15,683	15,187	137,556	126,916	199,150	68,259	75,475	567,308	608,944	827,022
	Sparkling Wine	1,542	2,949	22,310	26,780	32,869	18,111	40,411	255,921	358,493	378,638
	White Wine	9,210	9,464	84,066	80,408	124,672	35,600	36,082	302,878	323,408	453,138
	Other Wine Prod	9,436	5,740	54,625	39,523	72,095	15,933	11,888	125,255	101,698	171,118
	Subtotal:----	35,871	33,340	298,557	273,627	428,787	137,902	163,855	1,251,362	1,392,544	1,829,916
Miscellaneous MIXED											
	Beer & Beverages	182,300	225,358	1,185,017	1,392,938	2,001,442	159,044	194,753	1,035,125	1,223,255	1,743,148
	Other Misc	0	0	0	0	0	133,855	147,618	1,103,386	1,149,421	1,653,566
	Subtotal:----	182,300	225,358	1,185,017	1,392,938	2,001,442	292,899	342,370	2,138,510	2,372,676	3,396,714
	Grand Total:						1,215,247	1,497,034	9,895,562	10,814,574	14,358,292

Export News and Opportunities

Export Credit Guarantee Program: No Activity Since Last Publication

The Export Credit Guarantee Program (GSM-102 program) makes available financing for the sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to 3 years.

Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report.

If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

The table on page 11 presents the FY 1999 GSM-102 programs for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of July 16, 1999. Additional information about the GSM-102 program, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

<http://www.fas.usda.gov/excredits/exp-cred-guar.html>

Supplier Credit Guarantee Program: No Activity Since Last Publication

The SCGP is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The table on page 12 presents the FY 1999 SCGP's for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of July 16, 1999. Additional information

about the SCGP, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

<http://www.fas.usda.gov/excredits/scgp.html>

Note: The GSM will consider requests to establish a SCGP and/or GSM Program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible.

(For further information on the SCGP or GSM-102 Program for horticultural commodities, contact Yvette Wedderburn Bomersheim, 202-720-0911).

FY 1999 GSM-102 Credit Guarantee Coverage 1/

Country	Announced Allocation (In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)
ANDEAN REGION	350.0	
ARGENTINA	7.0	
AZERBAIJAN	5.0	
BALTIC REGION	15.0	
BRAZIL	250	
Fresh fruit		1.2
CENTRAL AMERICA REGION	110.0	
CENTRAL EUROPE REGION	10.0	
CHINA	100.0	
EAST AFRICA REGION	35.0	
EAST CARIBBEAN REGION	60.0	
EGYPT	100.0	
GEORGIA	5.0	
INDIA	20.0	
INDONESIA	400.0	
JORDAN	60.0	
KAZAKSTAN	10.0	
KOREA	580.0	
LEBANON	7.0	
MALAYSIA	100.0	
MEXICO	1,250.0	
MOROCCO	10.0	
PAKISTAN	60.0	
PHILIPPINES	100.0	
POLAND	25.0	
ROMANIA	45.0	
SOUTHEAST ASIA REGION	90.0	
SOUTHEAST EUROPE REGION	25.0	
SOUTHERN AFRICA REGION	50.0	
THAILAND	300.0	
TUNISIA	30.0	
TURKEY	350.0	
UZBEKISTAN	20.0	
WEST AFRICA REGION	52.0	
WEST CARIBBEAN REGION	35.0	

1/ Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of July 16, 1999. FAS news releases are available on the Internet at <http://www.fas.usda.gov/excredits/exp-cred-guar.html>.

FY 1999 Supplier Credit Coverage 1/

Country	Announced Allocation (In Millions of Dollars)	Exporter Applications Received (In Millions of Dollars)
ARGENTINA	1.0	
BALTIC REGION	5.0	
BRAZIL	10.0	
Fresh Fruit		0.08
BULGARIA	5.0	
CENTRAL AMERICA REGION	10.0	
CENTRAL EUROPE REGION	20.0	
CHINA	20.0	
EAST AFRICA REGION	5.0	
EAST CARIBBEAN REGION	5.0	
GEORGIA	5.0	
ISRAEL	20.0	
JAMAICA	5.0	
KAZAKSTAN	5.0	
KOREA	50.0	
Fresh fruit		0.30
MEXICO	100.0	
Fresh fruit		0.01
POLAND	10.0	
SOUTHEAST ASIA REGION	50.0	
Fresh fruit		0.28
Tree nuts		0.04
SOUTHEAST EUROPE REGION	20.0	
TURKEY	5.0	

1/ Coverage is detailed in FAS Program Announcements for all commodities, including those not listed as of July 16, 1999. FAS news releases are available on the Internet at <http://www.fas.usda.gov/excredits/scgp.html>.

World Trade Situation and Policy Updates

Horticultural Products Account for Two Thirds of the Beef Hormone Retaliation Value

On July 19, 1999, the United States Trade Representative (USTR) announced the final list of products from the European Union (EU) on which the United States will impose 100 percent *ad valorem* duties in response to the EU's failure to comply with a World Trade Organization (WTO) finding that the EU's import ban on beef produced with growth hormones is inconsistent with WTO rules. WTO arbitrators determined that the EU beef ban results in a significant loss to U.S. beef exports and that the United States is entitled to suspend tariff concessions covering imports from the EU in the amount of \$116.8 million. A notice announcing the imposition of the 100-percent duty on the products listed below will be published in the Federal Register. The imposition of duties will be effective with respect to goods entered or withdrawn from warehouses, on or after July 29, 1999.

U.S. Horticultural Imports from the EU (1,000 Dollars)

	1994	1995	1996	1997	1998
European Union 1/					
Berry Juice	25,443	519	9,004	24,431	20,843
Cherry Juice	234	0	84	577	675
Other Fruit Juice	3,796	267	879	3,514	3,874
Subtotal Other Fruit Juices	29,473	785	9,967	28,523	25,392
Fresh Onions and Shallots	4,932	5,023	3,541	4,649	8,324
Dried Carrots	1,180	1,302	797	2,888	4,918
Roasted Chicory	3,216	4,054	4,373	3,682	3,751
Prepared Mustard	5,329	5,542	5,506	5,353	5,273
Fresh Truffles	1,457	1,609	2,158	2,992	4,507
Total	45,587	18,314	26,342	48,087	52,165
France; Germany; Italy 2/					
Canned Whole Tomatoes	6,402	5,349	9,645	19,405	21,304
France; Germany					
Soup;Broth	1,734	1,798	2,297	3,044	5,226
Grand Total	53,723	25,461	38,285	70,537	78,695
Horticultural products as a percent of total retaliation	46	22	(Percent)		67

1/ Products of Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Portugal, Spain, Sweden.

2/ Imports from France and Germany are negligible.

U.S. and New Zealand kiwifruit industries settle dumping issue, pledge joint U.S. market promotions. On July 21, 1999 the California Kiwifruit Commission (CKC) and Kiwifruit New Zealand (KNZ) announced an agreement to cooperate on efforts to revoke the eight-year-old antidumping-duty order against New Zealand kiwifruit. In addition, the two grower organizations agreed to pool funds to conduct generic market promotion efforts designed to build a better, year-round kiwifruit market in the United States. Under the agreement, KNZ will contribute \$150,000 over three years for joint promotional activities to run in the fall months. The CKC will lead the new campaign, which will stand apart from both industries existing promotional programs. New Zealand supplies the U.S. market during the spring and summer while U.S. producers market during the fall and winter. The 1998 U.S. kiwifruit crop was valued at over \$24 million and imports from New Zealand totaled over \$11 million.

ITC rules affirmatively on injury in Chinese apple juice dumping case. On July 22, the U.S. International Trade Commission (ITC) issued a preliminary affirmative finding (by a vote of 5 to 0) that imports of concentrated apple juice (CAJ) from China are causing injury or threat of injury to the U.S. industry. This decision clears the way for the Department of Commerce to continue with its determination of a preliminary dumping margin, an action that is expected to be completed by November 15. Should the Department of Commerce make an affirmative dumping determination, the case would go back to ITC for a final ruling on injury. The industry is requesting in its petition the imposition of a 91-percent antidumping-duty on the Chinese product, based on charges that China is selling CAJ in the United States at prices 91 percent below its cost of production. In recent years, China has become a major world apple juice producer and a significant supplier to the U.S. market. According to Census Bureau data, China supplied almost 20 percent of total U.S. CAJ imports in 1998, compared to 1 percent in 1995. CAJ imports from China during the period January-May 1999 were 100 percent above shipments for the same period in the preceding year, accounting for 23 percent of total imports.

Association of Coffee Producing Countries Sets Unprecedented 2-Year Export Target: On July 7, the Association of Coffee Producing Countries (ACPC) announced July-June export targets for its producing-member countries totaling 50 million 60-kilogram bags annually for 1999/00 and 2000/01. This is the first time that the ACPC announced a plan covering two years; prior plans covered only one. The 1998/99 export target total was 52.13 million bags. Brazil's target, the world's largest coffee producer, has been set at 15.0 million bags for 1999/00 and 17.0 million bags for 2000/01. Brazil's actions during 1998/99 angered other coffee-producing countries when it exported a reported 21 million bags when its export target had been set at 15 million bags. The ACPC has set Brazil's 2000/01 target 2 million bags higher than the 1999/00 target because of reports that Brazil's 2000/01 crop may be a record. Other countries export targets for 1999/00 and 2000/01 are in 1,000 bags: Colombia, 10,346 and 9,754; Indonesia, 5,683 and 5,358; Central America, 6,994 and 6,595; Venezuela, 321 and 302; Africa, 11,657 and 10,991.

First shipment of U.S. apples arrives in India: According to the U.S. Agricultural Counselor in New Delhi the first 2 container shipments of U.S. apples arrived on July 1 in Mumbai (Bombay), with approximately 10 more scheduled to arrive in the near future. This development follows India's import policy liberalization of April 1, 1999, which provided market access to apples and a number of other previously banned agricultural products. Moreover, this year's anticipated reduced domestic crop may provide a good opportunity for U.S. apples to become established in the market, particularly during India's off-season (March-July). However, high tariffs and the absence of an efficient distribution system could hamper initial market penetration efforts. Nevertheless, the Indian market shows significant potential as a market for U.S. apples, with an estimated 200 million consumers prepared to pay a higher price for apples during the off-season and an estimated 10 to 20 million consumers prepared to pay a premium for high-quality apples. It is expected that U.S. suppliers will face competition from Australia and New Zealand in meeting India's demand for imported apples.

California stone fruit now permitted into British Columbia without fumigation. On June 30, 1999, APHIS and the Canadian Food Inspection Agency reached an agreement on a pilot systems approach control program for oriental fruit moth (OFM) that will permit California stone fruit (peaches, nectarines and apricots) to enter British Columbia without fumigation. In the past, fumigation with methyl bromide was mandatory. Eliminating the treatment requirement represents an important development, as fumigation tends to degrade the quality of the fruit, and shorten shelf-life. California is the leading producer of stone fruit in the United States, accounting for a large percentage of total U.S. exports. Under the systems approach, a series of pest mitigation measures are combined to reduce the OFM risk to an acceptable level. Canada is the largest market for U.S. stone fruit exports, with 1998 shipments totaling 71,758 tons (\$60 million). Moreover, about half the volume of total U.S. peach and nectarine exports go to Canada annually.

Fruit trade reports continued problems with Venezuela's phytosanitary import permits. Despite reports last month that Venezuela's APHIS equivalent, SASA, had resumed issuing phytosanitary import permits for U.S. fresh produce, trade sources representing stone fruit and tomato interests are reporting that imports continue to be hampered by difficulties associated with obtaining the needed permits. The U.S. Agricultural Attaché in Caracas is following-up on the problem. U.S. exports of fresh fruits and vegetables to Venezuela in CY1998 were valued at \$16.5 million, with apples, grapes, and pears accounting for a large percentage of the total.

Organic Updates

Organics in Mexico

According to the U.S. Agricultural Counselor's office in Mexico City, Banamex, a large Mexican bank, reported that organic agricultural production in Mexico has reached 50,000 hectares (124,000 acres). Of this area, 30,000 hectares (74,100 acres) are in coffee, while the rest are dedicated to apples, beans, vanilla and a wide array of other products that sell for premium prices in export markets. Although total acreage dedicated to organic farming in Mexico is relatively small, demand for these products in developed countries is growing. The report emphasized that Mexico should plan to further develop its organic agriculture to capture the benefits of this growth sector. The report also highlighted the need for research and extension services for organic farmers, and the need for government aid and financial incentives for farmers interested in organic farming.

Agricultural business experts from Banamex said that those who are involved in organic farming and who sell to foreign markets are in a very attractive financial niche. They foresee that in the long run, countries will arrive at a consensus to accept certification agencies and criteria that will harmonize quality and production standards on a world-wide scale.

Organic Kiwifruit in New Zealand

Production of certified organic kiwifruit in New Zealand has grown rapidly through the 1990's, and now constitutes less than 2 percent of the total crop. During the 1998 season, 959,000 trays (1 tray = 3.6 kg or 7.9 lbs.) of Class I organic kiwifruit, 40,000 trays of Class II organic kiwifruit, and 767,000 trays of transitional fruit were sold. (The main difference between Class I and Class II is cosmetic.)

The organic premium was 42 percent for Class I organic fruit which averaged NZ\$9.20 (US\$4.88) per tray compared to NZ\$6.48 (\$US3.43) per tray for conventional/KiwiGreen Class I fruit. (Most New Zealand kiwifruit is grown under the "KiwiGreen" orchard management system which involves close monitoring of pests and application of chemical controls only when needed instead of by the calendar.) Historical data for the 1990s indicate the organic premium has ranged from 27 percent to 89 percent over the period (see table).

Production and Price - Class I Organic Kiwifruit, 1991-1998

Year	Number of Organic Trays Produced *	Organic Production as % of Total	Price - Organic (NZ\$/tray)	Organic Price as % of Conventional Price
1991	13,069	<1	\$10.45	154
1992	20,243	<1	\$7.29	189
1993	51,014	<1	\$7.03	168
1994	406,665	<1	\$5.88	127

1995	620,095	1.05	\$6.23	148
1996	759,713	1.20	\$7.18	165
1997	863,517	1.40	\$7.68	179
1998	959,000	1.50	\$9.20	142

* 1 tray = 3.6 kg or 7.9 lbs.

Kiwifruit is not a particularly difficult crop to grow organically, given its tough skin and natural resistance to many pathogens. Organic kiwifruit production costs average 10 to 20 percent above those for conventional production. Organic orchardists often buy fertilizer from certified fertilizer producers rather than making their own or to supplement their own production, and they apply it at 1.5 to 2 times the rate of conventional fertilizers. Savings gained from eliminating chemical inputs are offset by purchases of Bt and mineral oil sprays which are accepted organic pest control substances.

“Organics in Argentina” Presentation

A presentation entitled “Organics in Argentina” given at the Summit on Organic Food Technology ‘99 on May 19, 1999, by Randall Hager, Agricultural Attache, Buenos Aires is now available on the Internet at: www.usia.gov/abtusia/posts/ARI/wwwwh0516.html

For more news on organics, see HTP’s monthly newsletter “Organic Perspectives,” available at the HTP home page: <http://www.fas.usda.gov/http/organics/organics.html> The newsletter contains reports on organics from around the world gleaned from attache reports, trips made by HTP’s organics staff, and other sources. The newsletter also covers items of interest about the U.S. national organic program and the domestic organic industry. A list of upcoming conferences, trade shows and other events is included in every issue.

(For further information, contact Janise Zygmunt (analysis) at 202-720-1176 or Kelly Strzelecki (marketing) at 202-690-1341.)

Strawberry Trade Situation in Selected Countries

Improved weather and strong international demand boost selected countries fresh strawberry exports in 1998/99 by nearly 10 percent, to 400,146 tons. With the exception of Italy, the remaining selected countries registered increases. U.S. fresh strawberry exports in 1998/99 are expected to grow by 7 percent from the previous season to 53,000 tons. Canada, Japan, Mexico and the United Kingdom were the most important markets for U.S. exports of fresh strawberries during this period. Selected country frozen strawberry exports for 1998/99 are estimated to rise by 13 percent. U.S. exports of frozen strawberries for this period are forecast at a record 30,100 tons, up 11 percent from the year earlier. Key markets included Japan, Canada and Australia.

Canada--Fresh Strawberries

Strawberry production in 1998/99 (harvest March-August 1999) is forecast at 30,000 tons, up 10 percent from the revised 1997/98 harvest. This brings production back to a more-normal level after 3 years of poor crops due to adverse weather conditions. Ontario and Quebec provinces account for approximately 70 percent of total production.

Canada imports almost all of its fresh strawberries from the United States. Total imports in 1998/99 are forecast at 38,500 tons, unchanged from the revised 1997/98 imports. Demand for fresh strawberries appears to have been adversely impacted by the declining purchasing power of the Canadian dollar.

Under NAFTA, fresh strawberries from the United States and Mexico enter Canada duty free. The Canada/Chile Free Trade Agreement provides free access for fresh strawberries from Chile. Canada chose not to apply seasonal tariffs on fresh strawberries from any origin in 1998.

Canada--Frozen Strawberries

Production of frozen strawberries in 1998/99 is estimated at 2,100 tons, an increase of 5 percent above the previous year. In Canada, the utilization of strawberries for processing have remained steady following a decline of 36 percent from 1995/96 to 1996/97. The 30-percent decline in frozen strawberry production since 1995/96 has been more than offset by a 44-percent increase in imports of frozen strawberries, mostly from the United States. Imports of frozen strawberries are projected at 15,000 tons in 1998/99, up 6 percent from the previous year. Canada's imports of frozen strawberries in 1998/99 from the United States reached 8,570 tons, up 57 percent from the previous year. This increase reflects rising demand among Canada's foodservice and

manufacturing industry, declining production and a decline in imports from Mexico, Canada's second largest supplier of frozen strawberries.

Under NAFTA, all import duties on frozen strawberries from the United States were reduced to zero. Frozen strawberries from Mexico and Chile have a import duty of 2.6 Canadian cents/kg and 3.5 Canadian cents/kg, respectively. Tariffs on frozen strawberries from Mexico and Chile will be phased out by 2002.

Mexico--Fresh Strawberries

Strawberry production in 1998/99 is forecast at 110,000 tons, up 29 percent from the revised 1997/98 harvest. The increase in strawberry production is due to an expected normalization in weather conditions following 2 years of adverse weather.

Over 90 percent of the strawberries produced in Mexico are grown in the states of Michoacan, Guanajuato and Baja California. The harvest season for Michoacan and Guanajuato is November-June, with peak harvest for Michoacan from November to February, and a peak harvest for Guanajuato from February to April. The harvest season for Baja California is January-June, with the peak harvest in March-April.

Mexico's fresh strawberry exports in 1998/99 are forecast at 30,000 tons, up 9 percent from the revised 1997/98 level, due mainly to stronger international demand for fresh strawberries. The United States continues to be Mexico's major export market for fresh strawberries.

Imports of strawberries are forecast at 4,000 tons for marketing year 1998/99 and are not expected to increase over the previous year, due to weak consumer purchasing power and the devalued Mexican peso. Imported strawberries are almost exclusively from the United States.

Mexico--Frozen Strawberries

Mexico's frozen strawberry production for marketing year 1998/99 is forecast at 48,000 tons, up 33 percent from the previous year, due to improved weather conditions during the winter of 1998/99. This will bring production back to more normal levels after El Niño-induced frosts damaged the 1997/98 strawberry crop.

Frozen strawberry exports for MY 1998/99 are forecast at 37,500 tons, 21 percent higher than the previous year, due mostly to good international prices and improved quality. Frozen strawberry imports for MY 1998/99 are forecast at 200 tons, less than one half the previous year's level due to increased domestic production and weak consumer purchasing power. There are no promotional campaigns for frozen strawberries in Mexico.

Under NAFTA, the 1998 import tariff on frozen strawberries from NAFTA members is 5.6

percent. Imports from non-NAFTA countries are charged a 20-percent duty. There are currently no import licensing requirements for frozen strawberries. The tariff classification is 08.11.10.01.

Poland--Fresh Strawberries

Strawberry production in 1998/99 (primary harvest is May through July 1999) is estimated at 175,000 tons, up 17 percent from 1997/98 and could reach 200,000 tons by 2000. This increase is primarily due to a 9-percent increase in the area under strawberry cultivation.

Exports of strawberries from Poland in 1998/99 are estimated at 17,000 tons, up 11 percent from the previous season. The European Union, particularly Germany and Austria, account for almost all of Poland's fresh strawberry exports.

During the off season, limited quantities of fresh strawberries are imported by air from Spain and Italy. Prices as high as two or three times that of Polish strawberries during harvest season, limit the sales potential of imported strawberries.

Poland--Frozen Strawberries

On average, 60 to 70 percent of strawberry production is utilized by the processing industry annually. In 1998/99, processing utilization is forecast at 115,000 tons, up 21 percent from last year. Decreased production of fresh strawberries during 1997/98 resulted in a subsequent 8-percent decrease in fruit processing. In addition, during the 1997/98 season, some of the fresh product delivered to processors was unsuitable for freezing due to high moisture content caused by rains at the end of June.

Exports of frozen strawberries are forecast to grow 14 percent to 91,000 tons in 1998/99. Poland continues to be the major supplier of frozen strawberries to the EU. Important markets include, the Netherlands, Germany, Austria, the United Kingdom, Denmark and France.

Japan--Fresh Strawberries

Production of fresh strawberries in 1998/99 is estimated at 198,000 tons, unchanged from the revised 1997/98 level. Almost all of Japan's strawberries are produced in hot houses, with production from November through June. Peak harvesting occurs from January through April.

Imports of fresh strawberries for 1998/99 are estimated at 5,000 tons, which account for only 3 percent of total domestic consumption. The United States is the largest supplier of fresh strawberries to the Japanese market, with a 94-percent market share. However in 1997/98, imports from the Republic of Korea and New Zealand increased by 110 percent and 46 percent, respectively, above the previous year.

The current import duty on fresh strawberries for HS code 0810.10.000 is 7.3 percent, CIF basis.

Japan--Frozen Strawberries

Japan's production of frozen strawberries is very small, accounting for roughly 2 percent of total frozen strawberry consumption. Japan does not grow strawberry varieties for processing, rather off-grade fresh strawberries are destined for the processing sector.

Frozen strawberry consumption declined approximately 10 percent in 1997/98 due to diversification by Japanese food processors toward other berry items. The majority of frozen strawberries are purchased by food processors in Japan, with little distribution in retail packs. Nearly 80 percent of frozen strawberries are consumed for production of strawberry jams.

The import duty on frozen strawberries with added sugar (HS code: 0811.10.100) is 11.7 percent, CIF basis; while the tariff for frozen strawberries without added sugar (HS code: 0811.10.200) is 14.7 percent, CIF basis.

The California Strawberry Commission has been promoting frozen strawberries in the food service sector (including hotels, restaurants, bars and snack bars), and particularly, in Japan's fast growing fast food chains and family restaurant chains.

Spain--Fresh Strawberries

Strawberry production is expected to continue growing in 1998/99 (harvested mainly February to July 1999), reaching a record 340,000 tons, 7 percent above the earlier season. The growth in production in 1998/99 reflected the good growing conditions that prevailed during March-June 1998 in Spain's main strawberry-producing region as well as an increase in production area.

Exports of fresh strawberries are anticipated to grow by 13 percent in 1998/99, reaching 250,000 tons, as a result of improved crop quality and strong international demand. Spain is the world's largest exporter of fresh strawberries. The bulk of Spain's strawberry exports go to traditional markets in the EU, mainly, Germany, France and Italy. Fresh strawberries are also exported to Switzerland. Spain's strawberry imports are insignificant, and few opportunities exist for U.S. fresh strawberry exporters.

Spain--Frozen Strawberries

Spain's strawberry production is mostly geared towards the fresh and export markets, rather than for processing. Frozen production in 1998/99 is forecast at 38,000 tons, down 10 percent from 1997/98 due to an increase in international demand for fresh strawberries.

Consumption of frozen strawberries is expected to decline by 45 percent in 1998/99, to 11,000

tons as a result of the strong demand for fresh strawberries in export markets. Most of the frozen strawberries produced in Spain are exported or used by the baking or confectionary industry.

Frozen strawberry exports in 1998/99 are forecast at 30,000 tons, up 11 percent from the previous year due mostly to higher international demand. The bulk of Spanish frozen strawberry exports take place during the months of May through July, with smaller amounts exported until the Fall. The destination of most of these exports were other EU countries.

Italy

Strawberry production in 1998/99 is estimated at 125,000 tons, down 4 percent from 1997/98. Production has been declining since 1990, mainly as a result of an increase in labor costs and adverse weather conditions which have decreased average yields. In the Emilia Romagna region, where average yields are much lower than in the south, many farmers are switching to more profitable crops.

In 1998/99, exports of fresh strawberries are estimated at 50,000 tons, down 4 percent from the previous year, due to strong competition from Spain in the major European markets. The most important markets for Italian strawberries is Germany, which imported almost two thirds of the total Italian fresh exports, followed by Austria, Switzerland, and other northern European countries.

Imports, mainly from Spain, rose further in 1998/99 to 18,000 tons, after the significant drop in 1995/96, as a result of the delayed harvest in the south of the early producing varieties. Market opportunities for U.S. strawberries continue to be negligible, hampered by strong competition from Spain during Italy's off season. Italian trade in frozen strawberries remains marginal.

Chile

Strawberry production in 1998/99 (harvested October 1998 through May 1999) is forecast at 15,900 tons, up 16 percent from the previous year. The use of improved technology, good weather and a small increase in planting area are the major factors behind the increase in production.

Exports of fresh and frozen strawberries are expected to increase significantly in 1998/99, reflecting the substantial increase in the quality of this year's production. Chilean mainly exports strawberries to neighboring Latin American countries, although Chile also exports frozen strawberries to Japan and the European Union. Export prospects to the United States generally depend upon the outlook for Mexican production.

Although exports are important for strawberry producers, Chile's output is mostly destined for the domestic market. Over 50 percent of total strawberry production is consumed fresh.

United States

Strawberry production in the United States in 1998/99 is estimated 785,000 tons, up 3 percent from 1997/98, due mainly to favorable weather conditions, good yields, and better quality berries. According to the California Strawberry Commission, planted acreage will be slightly higher in 1998/99 in California (harvested February through December 1999), where strawberry production averages 83 percent of the total U.S. crop.

Approximately 220,000 tons of strawberries are expected to be processed in 1998/99, down 7 percent from the previous year. Production utilized for the fresh market increased 3 percent from the previous year.

Exports of fresh strawberries are expected to increase in 1998/99 by 7 percent to 53,000 tons. The value of U.S. fresh strawberry exports from January to May 1999 is \$43 million, 22 percent higher than the same period in 1998. Fresh strawberry exports in calendar year 1998 were valued at \$91.6 million, down 5 percent from the previous year. U.S. exports in 1997/98 of fresh strawberries to Canada, fell 8 percent in volume, although the value remained steady at \$57 million. Exports to Mexico, the third largest export market for U.S. fresh strawberries, rose by 113 percent to 3,518 tons in 1997/98.

Improved weather conditions and good quality berries boosted U.S. exports of frozen strawberries in 1997/98 and 1998/99. In 1998/99 total exports of frozen strawberries are forecast at 30,100 tons, up 11 percent from the previous season. Exports of frozen strawberries grew by 26 percent in 1997/98 to 27,013 tons. Exports to the three largest markets for U.S. frozen strawberries, Japan, Canada, and Australia, rose dramatically in 1997/98. Exports to Japan gained ground after the 8-percent decrease in 1996/97, to rise by 11 percent in 1997/98. Exports to Canada rose dramatically with a 56-percent growth. And U.S. exports to Australia have returned to the levels recorded in the early 1990's.

The California Strawberry Commission (CSC) has participated in the Market Access Program (MAP) since 1990. This program has been instrumental in expanding markets in Japan, Mexico, Canada, and the United Kingdom. In Japan, for example, frozen strawberries are traditionally sold to jam, ice cream, and yogurt manufacturers, but the CSC has also encouraged the use of U.S. frozen strawberries in restaurants, bars, coffee shops, and other food service sectors, with the introduction of new beverage and dessert products. In all overseas markets, retail promotions for fresh strawberries focus on the availability of California strawberries during the off seasons of Japan's, Mexico's, Canada's, and U.K.'s strawberry production. Promotional activities for fresh California strawberries include in-store sampling and promotions and point of sale materials to educate consumers of the quality and healthfulness of fresh strawberries.

(For information on production and trade, contact Karina Ramos at 202-720-6877. For information on marketing contact Steve Schnitzler at 202-720-8495.)

FRESH STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION
MARKETING YEARS 1995/96-1998/99

Country	1995/1996	1996/1997	1997/1998	1998/1999
METRIC TONS				
Canada 1/				
Production	29,000	26,775	27,329	30,000
Imports	40,400	38,019	38,500	38,500
Total Supply	69,400	64,794	65,829	68,500
Exports	75	0	70	100
Processing	8,500	5,449	6,059	6,000
Consumption	60,825	59,345	59,700	62,400
Chile 2/				
Production	15,500	15,800	13,650	15,900
Imports	0	0	0	0
Total Supply	15,500	15,800	13,650	15,900
Exports	31	97	5	41
Processing	6,069	6,203	6,145	7,359
Consumption	9,400	9,500	7,500	8,500
Italy 1/				
Production	128,020	131,341	130,000	125,000
Imports	9,679	13,656	16,500	18,000
Total Supply	137,699	144,997	146,500	143,000
Exports	55,835	55,124	52,000	50,000
Processing	15,000	15,000	15,000	15,000
Consumption	66,864	74,873	79,500	78,000
Japan 2/				
Production	207,900	200,000	199,000	198,000
Imports	4,953	4,572	4,694	5,000
Total Supply	212,853	204,572	203,694	203,000
Exports	4	5	3	5
Processing	4,900	4,680	4,200	3,600
Consumption	207,949	199,887	199,491	199,395
Mexico 3/				
Production	112,660	98,400	85,000	110,000
Imports	3,700	4,000	4,060	4,000
Total Supply	116,360	102,400	89,060	114,000
Exports	25,000	16,400	27,500	30,000
Processing	42,000	48,000	36,100	48,000
Consumption	49,360	38,000	25,460	36,000

**FRESH STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION
MARKETING YEARS 1995/96-1998/99**

Country	1995/1996	1996/1997	1997/1998	1998/1999
METRIC TONS				
Poland 1/				
Production	181,200	163,000	150,000	175,000
Imports	141	700	1,000	1,000
Total Supply	181,341	163,700	151,000	176,000
Exports	21,700	14,700	15,300	17,000
Processing	120,000	120,000	110,000	130,000
Consumption	39,641	29,000	25,700	29,000
Spain 1/				
Production	190,000	262,600	317,300	340,000
Imports	500	650	2,200	700
Total Supply	190,500	263,250	319,500	340,700
Exports	153,500	211,000	221,000	250,000
Processing	12,000	16,250	43,500	40,700
Consumption	25,000	36,000	55,000	50,000
United States 1/				
Production	737,497	738,359	765,710	785,000
Imports	30,530	14,479	26,376	41,000
Total Supply	768,027	752,838	792,086	826,000
Exports	52,631	52,513	49,564	53,000
Processing	187,470	193,231	237,819	220,000
Consumption	527,926	507,094	504,703	553,000
Grand Total				
Production	1,601,777	1,636,275	1,687,989	1,778,900
Imports	89,903	76,076	93,330	108,200
Total Supply	1,691,680	1,712,351	1,781,319	1,887,100
Exports	308,776	349,839	365,442	400,146
Processing	395,939	408,813	458,823	470,659
Consumption	986,965	953,699	957,054	1,016,295

1/ Marketing season begins in January of second year shown.

2/ Marketing season begins in October of first year shown.

3/ Marketing season begins in August of first year shown.

Sources: U.S. Agricultural Attaches. USDA - NASS and ERS estimates.

FROZEN STRAWBERRIES : PRODUCTION, SUPPLY, AND DISTRIBUTION
MARKETING YEARS 1995/96-1998/99

Country	1995/1996	1996/1997	1997/1998	1998/1999
METRIC TONS				
Canada 1/				
Beg. Stocks	1,270	1,200	1,100	1,000
Production	3,000	2,000	2,000	2,100
Imports	10,409	11,560	14,075	15,000
Total Supply	14,679	14,760	17,175	18,100
Exports	159	272	457	500
Consumption	13,320	13,388	15,718	16,600
End. Stocks	1,200	1,100	1,000	1,000
Chile 2/				
Beg. Stocks	436	884	871	873
Production	6,069	6,203	6,145	7,359
Imports	0	0	0	0
Total Supply	6,505	7,087	7,016	8,232
Exports	3,221	2,566	2,443	2,850
Consumption	2,400	3,650	3,700	3,850
End. Stocks	884	871	873	1,532
Italy 1/				
Beg. Stocks	0	0	0	0
Production	15,000	15,000	15,000	15,000
Imports	4,650	4,901	6,000	6,000
Total Supply	19,650	19,901	21,000	21,000
Exports	1,299	3,747	6,600	6,000
Consumption	18,351	16,154	14,400	15,000
End. Stocks	0	0	0	0
Japan 1/				
Beg. Stocks	0	0	0	0
Production	750	730	630	550
Imports	28,749	28,027	25,221	25,500
Total Supply	29,499	28,757	25,851	26,050
Exports	0	0	0	0
Consumption	29,499	28,757	25,851	26,050
End. Stocks	0	0	0	0
Mexico 3/				
Beg. Stocks	0	0	0	0
Production	42,000	48,000	36,100	48,000
Imports	100	230	540	200
Total Supply	42,100	48,230	36,640	48,200
Exports	30,000	37,800	31,100	37,500
Consumption	12,100	10,430	5,540	10,700
End. Stocks	0	0	0	0

FROZEN STRAWBERRIES: PRODUCTION, SUPPLY, AND DISTRIBUTION
MARKETING YEARS 1995/96-1998/99

Country	1995/1996	1996/1997	1997/1998	1998/1999
Poland 1/				
Beg. Stocks	43,800	10,000	0	0
Production	110,000	112,650	95,000	115,000
Imports	150	304	700	500
Total Supply	153,950	122,954	95,700	115,500
Exports	113,800	107,400	80,150	91,000
Consumption	30,150	15,554	15,550	24,500
End. Stocks	10,000	5,000	0	0
Spain 1/				
Beg. Stocks	0	0	0	0
Production	14,000	14,000	42,400	38,000
Imports	1,700	1,700	4,600	3,000
Total Supply	15,700	15,700	47,000	41,000
Exports	13,000	13,000	27,000	30,000
Consumption	2,700	2,700	20,000	11,000
End. Stocks	0	0	0	0
United States 1/				
Beg. Stocks	115,719	96,176	100,035	91,373
Production	187,470	193,231	237,819	220,000
Imports	20,995	22,123	19,161	29,000
Total Supply	324,184	311,530	357,015	340,373
Exports	21,261	21,456	27,013	30,100
Consumption	206,747	190,039	238,629	216,833
End. Stocks	96,176	100,035	91,373	93,440
Grand Total				
Beg. Stocks	161,225	108,260	102,006	93,246
Production	378,289	391,814	435,094	446,009
Imports	66,753	68,845	70,297	79,200
Total Supply	606,267	568,919	607,397	618,455
Exports	182,740	186,241	174,763	197,950
Consumption	315,267	280,672	339,388	324,533
End. Stocks	108,260	107,006	93,246	95,972

1/ Marketing season begins in January of second year shown.

2/ Marketing season begins in October of first year shown.

3/ Marketing season begins in August of first year shown.

Sources: U.S. Agricultural Attaches. USDA - NASS and ERS estimates.

Raisin Situation and Outlook in Selected Countries

Unfavorable weather conditions in several selected countries lowers raisin production and exports in 1998/99 by 15 and 4 percent, respectively. U.S. exports are forecast at 114,000 tons, down 5 percent, due to reduced output. Exports to Japan, the largest U.S. market, are expected to reach a record level of more than 27,000 tons. Other important markets include the United Kingdom, Canada, Germany, Sweden and Denmark.

Southern Hemisphere Countries

Australia

Production of raisins in marketing year 1998/99 (harvest begins in March 1999) is forecast to decline by 39 percent to 23,500 tons. The smaller harvest reflects a sharp decrease in yields due to unfavorable weather conditions and a continued reduction in the area under vine. Hot and dry conditions in early January and mid-February, combined with heavy rain and high humidity in February, caused widespread damage to grapes. As a result, poor fruit quality is expected due to mold, bunch rot and rain damage.

Exports of sultanas fell 34 percent to 9,600 tons in 1998/99 due to a sharp reduction in the stock levels that year. Major export markets for raisins/sultanas include Canada, Germany, the United Kingdom, New Zealand and Japan.

Imports of sultanas in 1998/99 totaled 12,000 tons, up 5 percent from the year before. The increase in imports appears to result from the low price of Turkish and Iranian sultanas, and the reduction in Australia's production. In calendar year 1998, Turkey supplied 65 percent of Australia's sultana imports, followed by 15 percent from Iran, and 13 percent from the United States.

The tariff rates for dried grapes is currently 5 percent. However, the tariff rate is free for Less Developed Countries (LDC's) as of July 1, 1996.

Chile

Raisin production in 1998/99 is forecast at 27,500 tons, a slight decline from the revised 1997/98 crop. Production for the 1998 harvest was revised upwards as a result of more grapes being dried for raisins than previously expected.

Exports in 1998/99 are forecast at 24,5000 tons, down 9 percent from 1997/98, due mainly to increased competition for table grapes. Over 90 percent of Chile's raisin production is exported, with approximately 70 percent destined for Latin American markets. Most Chilean exporters have a policy of maintaining stock levels close to zero.

Domestic consumption is forecast to decline in 1998/99 based on the smaller expected harvest. In general, raisin consumption in Chile is usually small, and generally consumed in finished products such as cakes, cookies, ice cream or meat pies. Non-industrial usage and snack consumption of raisins are both very limited.

The import tariff for raisins is 10 percent. In addition, an 18-percent value-added tax is charged on all consumer items, both domestic and imported.

South Africa

Raisin production in 1998/99 is forecast at 37,000 tons, up 46 percent from 1997/98, due mostly to improved weather conditions. Traditionally, about 75 percent of South Africa's total production is exported.

South Africa's raisins/sultanas exports in 1998/99 are estimated to decline from the previous year by 13 percent to 27,000 tons, due mainly to a lack of existing stocks to draw upon.

In 1997, South Africa enacted the new Agricultural Products Marketing Act. This act changed agricultural marketing from a controlled system to a free-market system, which is expected to allow more individuals and institutions to participate in the industry. Since the beginning of 1998, the industry has been operating in a completely free environment with additional processors and exporters joining the traditional outlet, the South African Dried Fruit Coop.

Northern Hemisphere Countries

Turkey

The 1998/99 production forecast remains unchanged at 250,00 tons, a 4-percent increase from 1997/98. Production has increased by 25 percent since 1996/97, partially as a result of a 12-percent increase in the area devoted to raisin production.

The forecast for raisin exports in 1998/99 was revised downwards by 3 percent from the previous estimate to 195,000 tons, based on export data for the first nine months of 1998/99. From September 1998 to July 1999, Turkey exported approximately 167,000 tons of raisins, compared to 168,000 tons exported during the same period in 1997/98. The United Kingdom, Germany, and the Netherlands remain Turkey's major export markets for raisins.

TARIS completed its MY 1999 (September 1998-August 1999) procurement with about 75,000 tons of raisins. TEKEL purchased 15,000 tons from TARIS's MY 1998 stocks and may sign a protocol to purchase another 10,000 tons to 15,000 tons from the MY 1999 crop. Consumption estimates for 1998/99 were raised accordingly.

Greece

Raisin production in 1998/99 (harvest begins August 1998) has been revised downward from an earlier projection of 42,000 tons to 31,000 tons. The revised 1998/99 production estimate reflects an 11-percent decrease from the previous year.

Exports in 1998/99 are estimated to reach 26,000 tons, down 21 percent from the previous year. Approximately, 83 percent of Greek sultana production is expected to be exported in 1998/99. Greece's major export markets include Germany, the United Kingdom, France, the Netherlands and Italy.

United States

Raisin production in 1998/99 (August 1998 to July 1999) is estimated at 251,290 tons, down 35 percent from the previous season as a result of unfavorable weather. California produces about 90 percent of the total U.S. grape production, of which approximately 40 percent is dried for raisin production.

The United States is a net exporter of raisins. In 1998/99, exports are estimated to reach 114,000 tons, down 5 percent from the previous year. Exports to the largest and third-largest market, Japan and Canada, rose 30 and 4 percent, respectively, for the first 10 months of the 1998/99 marketing year. Exports during this period to the United Kingdom, the second largest market for U.S. raisin exports, fell 11 percent. Imports doubled in 1998/99 to 22,500 tons, as a result of smaller raisin production and strong domestic demand. In 1998/99, the United States imported raisins primarily from Mexico, Turkey, Afghanistan and Chile.

For the 1999/00 marketing year (August 1999-July 2000), the Raisin Administrative Committee (RAC) has received \$2.08 million to market California raisins under the Market Access Program (MAP). MAP funding is currently being used to market raisins in China, Hong Kong, Japan, Malaysia, Philippines, Scandinavia (Denmark, Finland, Norway, and Sweden), Singapore, Taiwan, and the United Kingdom.

The RAC's primary objectives are to increase consumer and trade awareness of the quality of California raisins, and to show the product's versatility in baking and other recipe uses. The bulk of the RAC's budget is focused on its two largest markets, the United Kingdom and Japan. In the United Kingdom, RAC targets three audiences: homemakers, to increase usage; new generation users, for snacking and baking; and the trade, to keep them informed of marketing

activities. In Japan, consumers are targeted through television ads and PR campaigns to encourage cooking and snacking with raisins. While institutions and bakeries are targeted through cooking seminars and baking contests.

(For information on production and trade, contact Karina Ramos at 202-720-6877. For information on marketing contact Kelly Strzelecki at 202-690-1341.)

RAISINS: PRODUCTION, SUPPLY, AND DISTRIBUTION
Marketing Years 1995/96 - 1998/99

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Exports	Domestic Consumption 2/	Ending Stocks
M E T R I C T O N S						
G r e e c e						
1995/96	2,130	30,000	800	28,000	3,000	1,930
1996/97	1,930	33,000	500	28,500	3,000	3,930
1997/98	3,930	35,000	1,000	33,000	3,700	3,230
1998/99	3,230	31,000	300	26,000	4,200	4,330
T u r k e y						
1995/1996	20,864	200,000	3,647	181,639	20,000	22,872
1996/1997	22,872	200,000	8,296	163,895	52,000	15,273
1997/1998	15,273	240,000	3,090	192,770	37,000	28,593
1998/1999	28,593	250,000	3,000	195,000	50,000	36,593
M e x i c o						
1995/1996	2,000	20,000	2,500	13,000	11,500	0
1996/1997	0	16,000	8,000	10,000	14,000	0
1997/1998	0	18,000	7,000	8,000	17,000	0
1998/1999	0	22,000	5,000	10,000	17,000	0
U n i t e d S t a t e s 3/						
1995/1996	181,844	259,894	12,107	118,624	232,077	103,144
1996/1997	103,144	282,588	11,684	117,816	195,442	84,158
1997/1998	84,158	388,729	11,194	120,614	221,038	142,428
1998/1999	142,428	251,290	22,500	114,000	217,218	85,000
T o t a l N o r t h e r n H e m i s p h e r e						
1995/1996	206,838	511,894	19,054	341,263	266,577	129,946
1996/1997	129,946	533,588	28,980	324,711	265,142	102,661
1997/1998	102,661	673,868	22,784	348,384	277,378	173,551
1998/1999	173,551	564,000	19,500	342,000	291,000	124,051
A u s t r a l i a						
1995/1996	2,439	58,200	9,618	23,398	29,139	17,720
1996/1997	17,720	24,750	8,518	15,029	31,959	4,000
1997/1998	4,000	38,500	11,481	14,465	32,216	7,300
1998/1999	7,300	23,500	12,000	9,600	31,000	2,200
C h i l e						
1995/1996	3,202	31,500	0	29,682	3,200	1,820
1996/1997	1,820	33,000	0	28,279	3,500	3,041
1997/1998	3,041	27,820	0	27,017	3,500	344
1998/1999	344	27,500	0	24,500	3,100	244
S o u t h A f r i c a						
1995/1996	16,364	30,077	0	23,224	7,629	15,588
1996/1997	15,588	39,896	0	30,183	9,876	15,425
1997/1998	15,425	25,361	0	31,100	9,686	0
1998/1999	0	37,000	0	27,000	10,000	0
T o t a l S o u t h e r n H e m i s p h e r e						
1995/1996	22,005	119,777	9,618	76,304	39,968	35,128
1996/1997	35,128	97,646	8,518	73,491	45,335	22,466
1997/1998	22,466	91,681	11,481	72,582	45,402	7,644
1998/1999	7,644	88,000	12,000	61,100	44,100	2,444
G r a n d T o t a l						
1995/1996	228,843	631,671	28,672	417,567	306,545	165,074
1996/1997	165,074	631,234	37,498	398,202	310,477	125,127
1997/1998	125,127	765,549	34,265	420,966	322,780	181,195
1998/1999	181,195	652,000	31,500	403,100	335,100	126,495

1/ Northern Hemisphere marketing years begin August 1, and September 1 in Turkey. Marketing years for Southern Hemisphere raisins, (which are harvested early in the second of the split years shown) begin Jan. 1, and March 1 in Australia.

2/ Domestic consumption figures include raisins used for feed and distillation purposes. 3/ imports include currants. U.S.

production data have been converted to a packed weight basis in order to align them with the other supply and distribution statistics.

Sources: U.S. Agricultural Attaches, USDA/NASS estimates, and U.S. Bureau of the Census.

U.S. EXPORTS OF RAISINS
MARKETING YEARS (August/July) 1994/95-1998/99

Destination	1994/95	1995/96	1996/97	1997/98	1998/99 1/
METRIC TONS					
North America					
Canada	10,946	10,447	11,463	11,973	10,404
Mexico	498	587	1,572	1,167	684
Subtotal	11,444	11,034	13,035	13,140	11,088
European Union					
Sweden	5,188	4,317	4,570	4,693	3,696
Finland	3,345	2,078	2,142	2,119	1,924
Denmark	5,242	5,631	5,286	5,469	4,449
United Kingdom	27,824	27,630	24,867	26,270	19,564
Netherlands	3,562	3,273	3,271	3,820	3,107
France	210	438	402	679	571
Germany	8,184	9,210	5,943	7,191	4,702
Spain	715	420	584	666	517
Belgium-Lux.	2,862	2,778	2,162	1,438	756
Other	339	357	437	607	388
Subtotal	57,471	56,132	49,664	52,952	39,674
Asia					
Singapore	3,272	3,570	3,704	2,585	2,531
Malaysia	1,986	1,454	1,689	1,218	653
Korea, Republic of	3,702	2,142	2,192	2,175	1,484
Hong Kong	4,163	4,993	3,780	4,344	1,594
Taiwan	3,552	3,889	4,034	4,524	3,612
Japan	24,527	25,038	27,069	23,822	25,817
Subtotal	41,202	41,086	42,468	38,668	35,691
Other Countries					
New Zealand	1,462	1,395	1,522	1,269	1,169
Norway	2,318	2,337	2,572	1,993	2,063
All Others	6,966	6,640	8,555	12,593	10,076
Grand Total	120,863	118,624	117,816	120,614	96,529

1/ August 1998 to May 1999

Source: U.S. Bureau of the Census

U.S. IMPORTS OF RAISINS
MARKETING YEARS (August/July) 1994/95-1998/99

Origin	1994/95	1995/96	1996/97	1997/98	1998/99 1/
METRIC TONS					
Canada	152	9	3	1	0
Mexico	5,543	8,370	5,725	6,612	10,868
Sweden	0	0	0	0	0
Greece	0	0	0	4	108
Switzerland	0	0	17	0	0
Turkey	1,863	1,727	332	191	1,373
Afghanistan	1	112	590	351	3,030
Pakistan	41	32	115	329	169
China	20	0	2	0	15
India	0	2	0	2	0
Argentina	97	131	302	414	891
Chile	2,316	1,724	3,351	2,151	2,277
South Africa	115	0	1,021	1,080	448
Australia	0	0	21	0	2
New Zealand	0	0	0	0	0
All Others	0	0	296	59	232
Grand Total	10,148	12,107	11,775	11,194	19,413

1/ August 1998 to May 1999.

Source: U.S. Bureau of the Census.

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	
<hr/>											
Fresh Apples	MT										
European Union	2,907	1,677	22,098	46,999	28,666	1,976	890	14,256	28,140	18,270	
Canada	8,199	7,911	66,598	63,029	95,465	6,354	5,166	50,991	41,312	71,982	
Mexico	10,671	16,229	36,727	88,517	62,471	5,775	8,983	20,321	48,745	34,847	
Hong Kong	3,629	3,004	32,665	30,166	48,660	1,714	1,498	18,407	16,204	26,812	
Taiwan	3,635	6,918	94,007	96,251	113,877	2,458	3,989	59,437	58,146	71,314	
Other Countries	11,415	14,535	152,691	203,972	189,941	5,947	7,485	84,452	104,747	104,672	
Subtotal:.....	40,457	50,273	404,787	528,936	539,081	24,225	28,010	247,864	297,293	327,896	
<hr/>											
Fresh Pears	MT										
European Union	19	444	19,284	12,147	19,864	25	215	8,880	6,671	9,219	
Canada	1,268	890	32,450	28,291	46,122	1,045	650	21,195	20,077	30,093	
Mexico	3,904	4,579	35,114	40,581	47,275	2,036	2,357	18,098	21,016	24,641	
Brazil	0	0	14,942	9,992	15,331	0	0	6,198	6,127	6,472	
Taiwan	101	0	3,513	3,125	4,286	110	0	1,722	1,484	2,136	
Other Countries	652	399	21,877	15,444	24,120	536	429	12,697	9,750	14,413	
Subtotal:....	5,945	6,311	127,179	109,579	156,996	3,753	3,651	68,790	65,125	86,973	
<hr/>											
Fresh Apricots	MT										
Canada	333	569	492	882	3,719	515	827	714	1,163	4,364	
Mexico	28	70	72	144	1,967	22	52	56	118	1,553	
Hong Kong	0	0	90	0	201	0	0	60	0	198	
Taiwan	5	3	602	67	664	4	13	629	74	741	
Japan	36	0	50	139	193	28	0	57	246	175	
Other Countries	45	0	99	213	234	77	0	126	263	613	
Subtotal:.....	447	642	1,407	1,445	6,980	646	892	1,641	1,863	7,642	
<hr/>											
Fresh Cherries	MT										
European Union	1,213	290	5,339	2,629	11,466	903	741	4,118	2,283	23,900	
Canada	92	225	174	298	6,754	247	629	424	762	13,420	
Hong Kong	4	14	40	14	3,172	25	86	47	86	8,194	
Taiwan	101	132	204	132	5,959	679	669	1,116	669	17,925	
Japan	2,811	3,652	2,917	4,313	9,080	16,531	23,257	16,944	24,894	47,269	
Other Countries	29	65	308	481	1,161	118	255	717	915	3,327	
Subtotal:....	4,251	4,378	8,981	7,867	37,591	18,503	25,638	23,365	29,608	114,035	
<hr/>											
Fresh Peach/Nect	MT										
Canada	3,352	3,119	4,968	5,533	39,959	4,483	3,812	6,472	6,326	38,047	
Mexico	0	27	2,122	1,828	15,755	0	16	1,264	1,413	7,589	
Colombia	0	0	28	197	695	0	0	16	384	647	
Hong Kong	18	34	217	70	2,418	6	12	153	36	1,967	
Taiwan	106	219	225	564	17,817	197	191	426	683	23,243	
Other Countries	56	67	547	446	3,343	61	56	452	521	3,047	
Subtotal:.....	3,531	3,467	8,107	8,638	79,987	4,747	4,087	8,782	9,364	74,540	
<hr/>											
Fr. Plums/Prunes	MT										
European Union	0	125	273	546	2,065	0	230	311	668	3,748	
Canada	583	294	2,212	2,877	19,910	766	354	2,695	3,038	20,968	
Mexico	0	0	364	1,856	4,041	0	0	251	1,181	2,562	
Hong Kong	0	0	120	1,530	7,964	0	0	173	1,637	7,965	
Taiwan	17	0	156	427	9,932	7	0	154	331	9,201	
Other Countries	21	81	851	2,031	4,943	52	163	845	1,796	4,721	
Subtotal:....	622	501	3,976	9,267	48,855	824	747	4,429	8,651	49,164	
<hr/>											
Fr. Avocados	MT										
European Union	73	0	168	1,356	1,516	187	0	407	1,285	1,792	
Canada	79	77	699	501	1,048	95	97	797	562	1,186	
Malaysia	0	0	67	0	67	0	0	110	0	110	
Korea, Republic o	0	3	25	27	53	0	4	40	65	89	
Japan	184	100	195	299	732	186	166	224	434	1,155	
Other Countries	5	75	43	158	98	22	79	118	168	197	
Subtotal:.....	342	255	1,198	2,340	3,516	490	345	1,697	2,513	4,529	
<hr/>											
Fr. Kiwifruit	MT										
Canada	353	272	3,574	2,734	4,041	473	389	4,500	3,688	5,159	
Mexico	0	0	437	834	437	0	0	344	698	344	
Hong Kong	0	0	180	263	187	0	0	319	385	332	
Taiwan	0	0	503	754	503	0	0	663	1,254	663	
Japan	0	0	269	981	269	0	0	335	1,563	340	
Other Countries	36	0	243	1,261	247	58	0	318	1,610	329	
Subtotal:....	389	272	5,205	6,825	5,684	531	389	6,479	9,198	7,167	
<hr/>											
Fresh Grapes	MT										
European Union	1,228	1,763	6,568	5,884	10,753	3,050	5,189	11,251	11,133	19,282	
Canada	1,409	2,659	31,990	34,637	78,759	2,395	5,142	46,154	47,075	102,740	
Mexico	0	83	19,592	18,702	24,101	0	56	17,592	17,129	21,735	
Philippines	0	0	10,681	4,110	12,848	0	0	11,612	4,950	14,345	
Hong Kong	0	18	24,475	17,974	38,104	0	21	33,414	24,669	51,581	
Other Countries	246	275	35,238	34,032	52,902	244	346	44,852	43,343	69,491	
Subtotal:.....	2,883	4,798	128,544	115,339	217,467	5,689	10,755	164,875	148,299	279,173	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998		May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Fresh Strawberries MT											
European Union	37	111	797	558	3,282		152	364	2,274	1,847	8,016
Canada	6,464	11,705	22,701	27,156	36,369		9,785	17,123	37,686	46,223	56,995
Mexico	34	99	338	795	3,164		48	177	613	1,070	4,378
Japan	135	80	2,317	1,786	6,111		473	292	8,632	6,328	22,072
Australia	0	8	3	22	529		0	15	5	31	803
Other Countries	37	17	279	189	415		93	56	846	486	1,100
Subtotal:-----	6,708	12,021	26,434	30,506	49,870		10,551	18,027	50,056	55,986	93,364
Fresh Oranges Inc Tmp1 MT											
Canada	21,799	7,111	172,728	84,704	203,878		12,533	4,293	87,260	48,699	102,805
Korea, Republic o	5,443	2,556	21,714	15,095	26,543		3,492	1,701	14,845	9,816	18,321
Hong Kong	18,497	4,997	125,048	37,011	173,971		11,761	3,547	77,620	24,486	104,002
Taiwan	3,262	2,291	14,105	13,836	27,426		1,715	1,193	6,774	6,817	13,507
Japan	23,994	7,203	98,321	40,333	126,968		13,853	6,169	56,981	33,294	75,598
Other Countries	9,418	3,987	60,356	29,009	83,224		5,331	2,825	34,510	18,237	46,939
Subtotal:-----	82,413	28,146	492,273	219,989	642,010		48,683	19,727	277,990	141,350	361,171
Fresh Grapefruit MT											
European Union	2,430	1,303	136,904	143,404	137,032		899	716	54,089	61,458	54,151
Canada	4,426	4,387	44,537	46,452	53,411		2,180	2,269	22,844	24,410	28,389
Hong Kong	198	466	2,529	2,465	2,973		98	336	1,252	1,262	1,538
Taiwan	2,307	1,222	12,577	18,135	17,062		938	637	5,141	8,291	7,441
Japan	8,391	13,967	154,464	178,486	171,308		4,880	7,672	85,625	102,506	95,465
Other Countries	409	647	4,882	7,613	5,494		164	469	2,534	4,355	2,804
Subtotal:-----	18,161	21,992	355,892	396,555	387,282		9,158	12,099	171,486	202,282	189,788
Fresh Lemons MT											
Canada	2,648	3,114	19,022	19,723	24,355		1,621	1,907	10,057	12,473	13,780
Korea, Republic o	240	227	1,615	1,722	2,178		131	135	1,180	1,271	1,670
Hong Kong	456	349	9,223	8,071	10,418		346	275	5,880	5,281	6,844
Japan	5,589	8,315	50,318	55,685	69,428		3,839	5,815	42,592	39,832	57,211
Australia	0	0	2,309	1,523	2,309		0	0	1,619	1,148	1,619
Other Countries	135	54	4,329	1,560	4,593		77	43	2,770	1,020	2,917
Subtotal:-----	9,069	12,059	86,816	88,284	113,282		6,013	8,174	64,098	61,026	84,042
Fresh Tang/Mand MT											
European Union	0	0	956	0	956		0	0	585	0	585
Canada	151	148	13,423	11,725	13,444		143	208	10,152	9,942	10,172
Korea, Republic o	2,109	5	8,035	306	8,035		2,066	5	7,038	267	7,038
Japan	0	254	772	1,288	807		0	258	622	1,121	637
Australia	0	0	731	491	731		0	0	441	241	441
Other Countries	86	18	1,026	430	1,043		46	67	768	367	783
Subtotal:-----	2,346	426	24,943	14,240	25,017		2,255	537	19,605	11,937	19,657
Canned Peaches MT											
European Union	85	58	1,480	6,545	3,086		84	52	1,115	3,901	2,543
Canada	545	453	5,691	3,987	7,948		556	470	5,372	4,103	7,584
Mexico	569	89	732	3,553	1,312		442	69	582	2,734	1,030
Taiwan	90	18	405	364	1,006		77	16	366	338	836
Japan	462	197	1,928	1,555	2,709		472	172	1,976	1,647	2,788
Other Countries	210	516	3,563	3,546	5,518		193	459	3,570	3,424	5,432
Subtotal:-----	1,961	1,330	13,800	19,551	21,580		1,824	1,238	12,979	16,148	20,215
Canned Pears MT											
European Union	3	0	86	4	186		5	0	76	4	161
Canada	192	158	2,604	2,159	3,731		219	170	2,648	2,187	3,635
United Arab Emira	0	17	390	622	430		0	8	267	431	297
Taiwan	0	0	107	39	107		0	0	87	15	87
Japan	6	0	242	292	479		7	0	288	311	549
Other Countries	23	3	210	276	295		17	3	256	230	348
Subtotal:-----	223	178	3,639	3,392	5,228		249	182	3,623	3,178	5,077
Canned Pineapple MT											
European Union	0	0	570	261	823		0	0	538	288	764
Canada	47	25	753	631	1,360		48	21	717	614	1,277
Mexico	84	33	286	252	370		74	26	260	215	330
Philippines	52	74	321	216	512		44	37	267	155	434
Japan	42	84	214	488	1,068		49	74	257	456	1,204
Other Countries	18	30	258	424	460		10	27	240	374	447
Subtotal:-----	243	247	2,401	2,273	4,593		224	185	2,280	2,102	4,455
Fruit Mixtures MT											
Canada	566	505	5,997	7,812	8,607		704	621	6,604	7,969	9,698
Costa Rica	128	114	976	783	1,246		101	129	1,068	884	1,383
Panama	131	43	791	542	1,030		133	51	943	605	1,214
Saudi Arabia	72	0	973	571	1,418		89	0	1,507	835	2,024
Japan	235	160	2,147	2,238	3,384		266	170	2,686	2,633	4,189
Other Countries	574	791	4,881	5,709	7,287		681	833	6,701	6,513	9,755
Subtotal:-----	1,706	1,612	15,765	17,655	22,973		1,975	1,804	19,508	19,439	28,263

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998		May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Dried Prunes MT											
European Union	2,510	2,671	20,855	22,404	31,653		4,678	5,483	39,807	43,862	60,569
Canada	293	308	2,843	3,059	4,148		656	667	6,064	6,301	8,802
Netherlands Antil	0	0	2,102	8	2,118		0	0	3,775	15	3,816
Singapore	138	49	1,280	1,155	1,689		350	140	2,735	2,603	3,636
Japan	2,477	1,424	14,669	14,007	20,442		4,526	2,771	27,269	25,962	37,560
Other Countries	977	782	7,176	8,853	10,781		1,910	1,694	12,811	17,013	19,275
Subtotal:----	6,396	5,234	48,924	49,486	70,831		12,120	10,755	92,461	95,755	133,659
Dried Raisins MT											
European Union	4,923	2,872	34,133	27,791	54,055		8,164	5,498	57,704	49,194	88,596
Canada	899	883	7,308	7,645	12,010		1,708	1,922	14,183	14,877	22,408
Hong Kong	233	87	2,911	1,359	3,582		439	185	5,411	2,774	6,572
Taiwan	272	104	3,157	2,965	4,308		359	213	4,791	5,208	6,391
Japan	2,446	3,100	16,121	21,964	23,996		3,707	6,472	25,184	39,728	37,761
Other Countries	1,739	1,252	16,042	12,049	22,971		2,666	2,536	26,925	23,879	38,349
Subtotal:----	10,512	8,299	79,672	73,773	120,923		17,043	16,826	134,198	135,660	200,076
Dried Figs MT											
European Union	4	6	34	27	41		9	9	69	54	99
Canada	21	15	234	314	827		82	60	890	888	2,451
Hong Kong	29	18	259	311	336		95	49	1,114	1,564	1,494
Japan	19	41	292	355	493		50	83	909	1,135	1,366
New Zealand	0	-	28	2	31		0	3	50	10	61
Other Countries	0	0	89	78	97		0	0	235	165	269
Subtotal:----	73	80	935	1,087	1,824		236	204	3,268	3,816	5,740
Dates MT											
European Union	32	35	1,003	998	1,226		121	46	3,108	3,721	3,830
Canada	25	36	651	714	865		80	86	1,730	1,899	2,295
Hong Kong	0	0	94	0	251		0	0	53	0	118
Japan	241	0	263	22	263		246	0	268	31	268
Australia	14	64	300	410	396		77	281	1,566	1,822	2,037
Other Countries	26	9	941	422	1,071		80	13	2,450	1,243	2,730
Subtotal:----	337	145	3,252	2,565	4,073		604	425	9,175	8,716	11,278
Fcoj KL											
European Union	15,991	15,358	87,168	68,883	149,838		5,101	6,544	37,376	27,562	59,664
Canada	1,723	1,337	14,557	12,545	22,005		2,573	2,149	20,976	19,149	32,303
Switzerland	82	0	158	162	32,137		38	0	74	84	8,411
Korea, Republic o	673	4,609	5,691	13,755	10,407		336	2,298	4,111	7,500	7,232
Japan	10,678	9,260	36,846	45,383	63,236		3,928	4,118	14,580	20,314	24,004
Other Countries	3,080	5,278	21,011	28,224	38,274		1,415	2,125	8,667	11,282	16,059
Subtotal:----	32,227	35,843	165,431	168,953	315,898		13,392	17,235	85,784	85,891	147,674
Orange Juice NtCnc KL											
European Union	948	13,050	30,443	56,688	73,004		549	6,641	12,609	27,199	33,734
Canada	12,206	13,520	92,652	111,082	141,564		8,470	9,332	62,918	74,491	96,161
Mexico	405	475	2,038	5,032	3,760		311	365	1,650	3,992	3,024
Korea, Republic o	36	84	1,566	385	1,943		30	63	557	288	854
Japan	730	133	3,769	2,457	4,796		552	100	2,727	1,864	3,591
Other Countries	1,148	848	5,925	7,293	9,925		937	676	4,819	5,646	7,976
Subtotal:----	15,474	28,109	136,392	182,937	234,992		10,848	17,176	85,279	113,480	145,340
Grapefruit Juice Cnc KL											
European Union	2,983	5,453	21,533	26,909	30,743		1,902	2,120	12,675	13,237	18,178
Canada	206	211	1,737	1,375	2,535		342	351	2,686	2,149	3,943
Mexico	81	135	174	498	668		70	97	137	402	560
Brazil	0	0	911	301	931		0	0	217	216	232
Japan	1,036	1,612	9,043	11,852	12,300		1,014	1,497	6,716	8,020	9,374
Other Countries	128	524	1,066	3,518	1,560		83	312	667	2,948	924
Subtotal:----	4,434	7,935	34,463	44,453	48,737		3,411	4,377	23,098	26,973	33,211
Fresh Asparagus MT											
European Union	68	68	523	535	806		221	245	2,031	1,755	2,905
Canada	1,715	1,442	5,430	5,683	6,508		3,623	3,157	13,888	13,702	17,019
Switzerland	243	263	2,505	2,057	2,549		507	609	6,528	4,941	6,628
Japan	285	1,396	4,789	6,250	5,201		805	4,199	16,234	20,511	17,753
Australia	30	34	42	61	113		115	122	162	177	341
Other Countries	48	29	289	160	309		118	69	728	403	789
Subtotal:----	2,389	3,230	13,579	14,745	15,485		5,389	8,401	39,572	41,490	45,435
Fresh Broccoli MT											
Canada	8,122	8,765	63,662	65,863	74,480		5,109	4,048	41,516	34,945	48,293
Mexico	93	12	338	220	736		69	6	333	155	566
Hong Kong	608	773	2,613	2,342	5,643		469	635	2,216	1,952	4,673
Taiwan	638	874	1,104	1,793	3,838		476	631	961	1,343	3,275
Japan	4,440	6,162	26,137	41,655	41,401		3,548	4,265	22,040	32,341	33,531
Other Countries	121	39	625	316	732		14	31	374	246	528
Subtotal:----	14,021	16,626	94,479	112,189	126,830		9,685	9,616	67,441	70,982	90,866

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	
Fresh Carrots MT											
European Union	89	71	915	1,166	1,262	76	67	665	781	954	
Canada	15,462	16,807	70,489	75,643	98,914	6,805	8,861	36,336	41,665	51,251	
Mexico	2	50	610	1,093	1,218	3	25	336	413	539	
United Arab Emira	361	232	2,516	2,042	3,916	123	132	926	991	1,459	
Japan	358	42	872	1,110	1,274	261	48	679	1,149	1,149	
Other Countries	307	382	4,245	3,033	6,201	154	239	1,848	1,660	2,784	
Subtotal:----	16,579	17,585	79,648	84,087	112,785	7,422	9,372	40,791	46,659	58,136	
Fresh Lettuce MT											
Canada	32,787	31,735	207,616	206,765	253,830	18,507	15,390	121,618	98,077	145,189	
Mexico	875	1,602	7,466	9,388	19,729	385	587	3,041	3,668	7,730	
Singapore	197	227	2,019	2,217	3,180	128	143	1,512	1,424	2,242	
Hong Kong	1,451	1,055	8,500	7,499	16,537	987	600	5,359	4,328	10,063	
Japan	220	401	2,855	4,394	3,872	221	455	2,676	5,614	4,142	
Other Countries	697	541	3,152	4,543	6,693	448	313	2,319	3,312	4,328	
Subtotal:----	36,227	35,562	231,608	234,807	303,840	20,674	17,488	136,524	116,424	173,694	
Fresh Onions MT											
European Union	405	400	7,485	3,380	8,320	349	350	6,377	4,545	7,120	
Canada	13,556	13,935	77,340	83,365	114,589	5,574	5,298	32,977	32,380	48,126	
Mexico	42	116	18,053	13,197	22,206	11	53	6,895	5,167	8,377	
Taiwan	198	64	7,917	10,048	13,804	80	26	2,297	3,663	4,078	
Japan	111	192	73,733	40,819	100,217	32	53	18,955	10,136	26,635	
Other Countries	2,992	107	22,540	21,817	33,160	877	68	7,129	9,192	11,415	
Subtotal:----	17,304	14,814	207,068	172,627	292,297	6,923	5,848	74,630	65,083	105,750	
Fresh Tomatoes MT											
European Union	360	611	663	1,200	3,120	896	1,026	1,551	1,883	7,538	
Canada	11,248	13,533	81,678	88,932	123,907	11,446	9,912	75,617	78,608	108,712	
Mexico	8	304	2,805	3,171	5,024	7	208	2,813	2,533	4,455	
Bahamas, The	0	0	112	110	278	0	0	186	207	367	
Japan	50	12	379	246	577	78	65	342	693	684	
Other Countries	61	0	363	349	784	50	0	279	372	560	
Subtotal:----	11,728	14,460	86,001	94,008	133,689	12,477	11,211	80,789	84,295	122,317	
Canned Sweet Corn MT											
European Union	2,280	4,745	27,000	38,331	39,952	1,792	3,387	19,212	25,742	28,253	
Korea, Republic o	1,198	1,688	7,793	13,092	11,625	1,105	1,669	7,840	12,750	11,610	
Hong Kong	908	461	3,430	3,960	5,659	775	382	2,907	3,359	4,800	
Taiwan	3,613	1,464	19,196	15,825	25,386	3,358	1,392	17,532	13,622	23,056	
Japan	5,517	5,255	36,435	41,869	56,405	4,585	4,444	29,933	34,757	46,871	
Other Countries	2,957	2,777	21,564	21,179	32,280	2,379	2,205	16,653	16,134	24,514	
Subtotal:----	16,474	16,390	115,417	134,257	171,307	13,994	13,478	94,076	106,364	139,104	
Canned Tomato Paste MT											
European Union	2,880	0	20,473	48	21,905	2,254	0	11,470	42	12,009	
Canada	3,331	3,058	27,741	28,817	42,912	2,740	2,408	19,962	22,702	31,427	
Philippines	49	18	3,569	3,610	5,007	36	14	2,415	2,839	3,515	
Korea, Republic o	504	79	7,578	4,063	9,633	440	83	5,849	4,329	7,644	
Japan	1,434	582	11,106	5,982	13,098	1,020	475	7,851	5,262	9,323	
Other Countries	2,799	535	23,665	12,567	30,703	2,139	480	16,948	8,967	21,082	
Subtotal:----	10,997	4,273	94,132	55,088	123,257	8,629	3,461	64,494	44,142	84,999	
Canned Tomato Sauce MT											
European Union	451	673	4,774	4,114	6,964	560	765	6,151	5,064	9,162	
Canada	5,240	5,257	49,073	51,013	72,901	4,905	4,774	43,020	45,654	64,550	
Mexico	357	477	4,734	4,830	6,569	300	332	3,524	3,428	4,910	
Korea, Republic o	28	126	1,044	1,390	2,050	40	180	912	1,341	1,679	
Japan	493	276	3,298	2,526	5,905	466	280	3,302	2,403	5,536	
Other Countries	674	781	8,466	7,252	11,712	694	942	8,988	8,072	12,689	
Subtotal:----	7,243	7,590	71,390	71,126	106,100	6,965	7,272	65,896	65,962	98,526	
Frozen French Fries MT											
Canada	1,974	2,038	15,013	14,741	25,009	1,844	2,117	14,701	14,594	23,654	
Korea, Republic o	3,297	1,705	15,205	17,558	24,423	1,717	1,191	9,450	10,720	15,597	
Hong Kong	2,954	2,784	19,030	18,163	29,934	1,865	1,695	12,506	11,390	19,669	
Taiwan	1,531	2,054	14,372	15,560	23,481	980	1,304	9,335	9,885	15,355	
Japan	17,150	15,516	147,636	160,994	231,975	11,901	11,784	102,413	118,395	163,358	
Other Countries	9,041	10,333	69,710	91,819	102,608	6,742	7,391	50,720	66,897	74,955	
Subtotal:----	35,947	34,431	280,966	318,835	437,431	25,049	25,481	199,125	231,881	312,588	
Frozen Sweet Corn MT											
European Union	558	500	3,823	3,753	4,717	440	403	2,704	2,824	3,379	
Canada	250	237	1,614	1,906	2,953	182	145	1,176	1,294	2,092	
Mexico	180	39	2,775	1,914	3,330	106	24	1,580	1,045	1,884	
Hong Kong	247	406	4,174	2,963	5,668	181	274	3,040	2,027	4,119	
Japan	4,517	3,706	32,134	28,222	46,579	3,963	3,401	27,786	25,919	40,785	
Other Countries	1,014	1,074	9,978	9,958	14,224	791	830	7,761	8,203	10,753	
Subtotal:----	6,766	5,962	54,497	48,716	77,470	5,662	5,077	44,046	41,311	63,011	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
		May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Almonds Unshelled MT											
European Union		502	154	5,088	1,350	7,044	1,198	374	12,228	3,042	17,003
Argentina		0	0	855	308	915	0	0	1,747	607	1,891
India		1,069	424	6,374	7,378	11,638	3,584	785	19,378	21,448	35,989
Hong Kong		10	0	415	62	514	10	0	1,068	150	1,331
Japan		121	44	2,331	842	2,776	301	152	5,784	2,137	6,954
Other Countries		177	87	2,414	1,968	2,798	168	224	5,849	4,819	6,796
Subtotal:----		1,878	708	17,478	11,907	25,684	5,261	1,535	46,054	32,204	69,965
Almonds Shelled/Prep MT											
European Union		9,035	8,054	72,412	75,226	111,642	34,876	25,141	279,931	282,303	437,705
Canada		628	731	6,092	6,570	9,221	2,773	2,839	23,626	25,474	36,114
Mexico		150	608	2,882	4,047	4,534	313	1,173	6,447	10,196	9,936
United Arab Emira		177	260	2,622	3,560	3,602	846	879	11,941	15,147	16,443
Japan		1,606	1,190	14,971	11,043	19,378	6,594	5,075	62,249	51,128	82,246
Other Countries		1,527	2,134	20,863	20,116	28,895	5,905	6,221	85,937	78,567	120,348
Subtotal:----		13,123	12,978	119,843	120,562	177,273	51,308	41,327	470,131	462,816	702,792
Walnuts, Shelled MT											
European Union		210	440	4,924	5,680	6,350	520	1,646	11,243	13,176	15,406
Canada		105	257	1,584	1,832	2,434	494	935	5,842	5,955	8,667
Israel		108	12	1,980	1,477	2,307	399	48	7,189	5,251	8,434
Korea, Republic o		58	24	854	190	1,475	30	117	1,150	822	1,592
Japan		899	432	4,511	4,258	6,761	4,237	1,864	21,922	16,522	30,733
Other Countries		481	245	3,046	2,917	3,754	1,256	1,056	9,869	9,531	12,386
Subtotal:----		1,861	1,410	16,900	16,355	23,080	6,936	5,665	57,216	51,256	77,218
Walnuts, Unshelled MT											
European Union		169	199	27,809	30,523	29,197	262	371	53,705	56,418	56,177
Canada		60	61	1,502	1,095	1,721	97	117	2,966	2,121	3,352
Mexico		860	1,218	2,412	4,167	3,218	1,432	2,014	4,021	6,905	5,357
Israel		89	0	1,007	712	1,071	142	0	1,764	1,479	1,865
Australia		0	13	515	171	993	0	52	784	333	1,288
Other Countries		190	92	3,943	3,835	4,452	314	191	7,640	7,482	8,534
Subtotal:----		1,367	1,583	37,188	40,503	40,652	2,247	2,744	70,880	74,738	76,573
Pistachios MT											
European Union		844	562	10,526	8,159	14,560	3,760	2,489	42,879	32,251	59,800
Canada		191	231	1,776	1,772	2,433	848	1,039	8,011	7,496	10,829
Switzerland		239	0	565	198	645	969	0	2,430	853	2,735
Israel		123	69	1,012	632	1,070	527	235	4,888	2,494	5,126
Hong Kong		428	361	9,280	5,196	10,394	1,446	849	36,461	16,811	40,277
Other Countries		291	285	3,790	3,717	4,717	1,537	1,264	18,351	16,071	22,800
Subtotal:----		2,117	1,507	26,950	19,674	33,818	9,088	5,876	113,019	75,976	141,566
Hop Pellets MT											
European Union		140	18	1,121	875	1,258	478	89	5,836	3,804	6,864
Canada		107	123	946	857	1,428	657	656	5,515	4,666	8,527
Colombia		0	100	303	233	443	0	480	2,925	1,222	3,601
Brazil		156	140	589	199	884	539	728	2,247	941	3,843
Japan		4	0	319	195	337	62	0	1,492	1,005	1,628
Other Countries		228	51	952	545	1,304	684	329	3,499	3,253	5,308
Subtotal:----		634	433	4,230	2,905	5,654	2,420	2,282	21,515	14,892	29,770
Hop Extract MT											
European Union		111	53	749	916	1,054	2,002	990	11,051	13,700	15,208
Mexico		10	36	531	695	591	106	405	12,107	14,155	12,937
Colombia		0	5	58	5	133	0	55	850	55	2,659
Brazil		0	6	225	188	333	3	22	3,638	3,113	5,502
Hong Kong		37	2	109	41	154	371	31	1,375	518	1,926
Other Countries		48	88	653	802	891	962	1,327	9,256	10,158	12,553
Subtotal:----		206	190	2,325	2,647	3,157	3,444	2,829	38,277	41,699	50,786
Hops, Nspf MT											
European Union		0	0	1,126	369	1,133	0	0	4,763	1,927	4,831
Mexico		8	0	143	76	155	109	0	1,009	509	1,078
Colombia		0	10	0	10	49	0	90	0	90	257
Russian Federatio		0	18	14	31	45	0	67	61	119	145
Japan		5	20	46	285	47	38	227	594	1,222	605
Other Countries		1	29	90	103	163	7	107	1,201	457	1,662
Subtotal:----		14	78	1,419	874	1,592	154	491	7,628	4,322	8,577
Grape Wine KL											
European Union		10,231	13,203	65,597	77,736	113,757	21,405	27,430	134,521	180,564	237,576
Canada		2,801	3,664	25,487	28,733	40,080	5,407	6,478	51,409	55,395	79,776
Switzerland		1,528	2,308	8,845	8,989	12,320	3,507	4,234	18,155	18,424	24,229
Taiwan		135	260	5,360	2,404	6,706	194	461	9,023	3,891	11,364
Japan		6,870	4,182	34,797	22,417	48,342	12,321	6,998	61,395	38,979	86,593
Other Countries		2,227	2,203	20,100	19,203	28,523	3,700	3,870	32,414	31,302	46,294
Subtotal:----		23,793	25,821	160,185	159,482	249,728	46,534	49,471	306,917	328,556	485,833

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998		May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Essential Oils	MT										
European Union	1,208	1,281	9,153	8,947	13,940		20,549	13,978	125,341	111,121	186,873
Canada	616	775	4,341	4,977	6,770		8,734	10,623	61,114	70,104	95,574
Mexico	465	504	3,896	3,775	6,275		3,797	2,530	26,432	27,939	41,857
Hong Kong	118	96	1,927	932	2,474		1,193	849	15,282	9,539	22,677
Japan	283	330	2,347	2,246	3,587		3,500	3,851	31,952	26,161	47,570
Other Countries	1,008	1,140	8,513	9,195	12,891		10,970	15,192	90,333	95,897	138,452
Subtotal:-----	3,698	4,126	30,178	30,073	45,937		48,743	47,024	350,453	340,761	533,004
Potato Chips	MT										
Canada	1,116	1,525	11,632	12,605	19,593		2,324	3,112	26,174	25,141	41,804
Mexico	600	472	7,195	7,835	18,271		2,092	2,417	12,869	18,291	27,067
Russian Federatio	2,295	0	9,286	60	12,341		5,206	0	20,705	272	28,272
Hong Kong	731	301	5,838	4,274	6,449		1,724	844	13,338	11,792	14,978
Japan	952	2,180	7,659	11,474	13,209		2,372	6,381	20,177	32,805	35,099
Other Countries	2,293	3,586	21,731	36,930	32,730		5,265	9,129	52,339	91,836	78,387
Subtotal:-----	7,987	8,064	63,340	73,179	102,592		18,983	21,883	145,602	180,137	225,607

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	
Fresh Apples	MT										
Canada	1,395	1,336	45,634	28,510	55,985	543	839	16,329	15,559	21,658	
Chile	7,507	11,377	22,470	25,307	37,187	3,699	8,553	10,992	18,854	16,998	
New Zealand	11,353	20,571	27,949	31,566	41,649	7,302	15,045	18,219	24,626	27,133	
Other Countries	3,309	482	4,020	2,630	21,880	2,193	511	2,792	2,640	11,860	
Subtotal:-----	23,564	33,766	100,073	88,013	156,700	13,736	24,948	48,332	61,680	77,650	
Fresh Pears	MT										
Chile	4,096	8,025	19,624	30,045	23,091	1,474	5,053	9,469	18,509	10,644	
Argentina	4,042	5,130	31,414	36,287	33,636	2,573	5,400	21,622	32,284	23,187	
South Africa, Rep	3,142	641	4,203	4,320	4,913	1,616	543	3,024	3,382	3,469	
Other Countries	1,332	1,138	5,450	7,852	5,996	1,739	2,582	8,142	12,315	9,218	
Subtotal:-----	12,612	14,934	60,691	78,504	67,636	7,401	13,578	42,256	66,490	46,518	
Fresh Apricots	MT										
Chile	0	0	679	1,024	679	0	0	1,005	1,373	1,005	
China, Peoples Re	0	0	2	0	2	0	0	9	0	9	
New Zealand	0	0	170	263	170	0	0	568	830	568	
Other Countries	0	0	1	2	1	0	0	4	4	4	
Subtotal:-----	0	0	852	1,288	852	0	0	1,586	2,207	1,586	
Fresh Peach/Nect	MT										
Canada	0	0	0	1	268	0	0	0	2	283	
Mexico	21	89	283	109	283	14	116	156	137	156	
Chile	0	0	33,363	49,116	33,363	0	0	26,120	43,680	26,120	
Other Countries	0	0	56	36	56	0	0	84	58	84	
Subtotal:-----	21	89	33,702	49,262	33,970	14	116	26,360	43,877	26,643	
Fr. Plums/Prunes	MT										
Leeward-Windward	0	0	69	39	122	0	0	60	42	122	
Chile	13	143	19,246	27,500	19,246	15	155	17,512	26,631	17,512	
South Africa, Rep	0	0	97	0	97	0	0	27	0	27	
Other Countries	0	2	41	97	44	0	4	73	107	77	
Subtotal:-----	13	145	19,453	27,637	19,509	15	160	17,672	26,780	17,738	
Fresh Grapes	MT										
Mexico	23,916	32,419	23,916	32,739	101,044	25,255	105,801	25,255	106,277	144,265	
Chile	1,817	5,111	301,061	278,830	301,516	1,560	5,564	278,651	311,016	279,145	
South Africa, Rep	7	11	10,135	13,591	10,135	7	32	13,538	18,643	13,538	
Other Countries	0	0	3,690	2,204	7,261	0	0	2,575	2,557	3,712	
Subtotal:-----	25,740	37,541	338,802	327,363	419,956	26,822	111,397	320,019	438,494	440,659	
Raspberries	MT										
Canada	0	0	15	22	2,966	0	0	33	58	3,294	
Mexico	27	110	468	1,021	471	142	445	2,448	4,860	2,460	
Chile	53	12	878	824	981	110	37	1,254	1,386	1,464	
Other Countries	4	6	58	46	61	46	68	206	217	223	
Subtotal:-----	84	128	1,420	1,912	4,480	299	549	3,942	6,522	7,440	
Fresh Strawberries	MT										
Canada	0	0	0	0	70	0	0	0	0	146	
Mexico	3,474	10,280	21,350	35,141	25,133	8,090	12,852	55,672	53,853	63,429	
New Zealand	0	0	573	777	573	0	0	1,989	2,971	1,989	
Other Countries	0	0	61	169	81	0	0	223	890	241	
Subtotal:-----	3,474	10,280	21,984	36,087	25,858	8,090	12,852	57,884	57,715	65,805	
Fresh Avocados	MT										
Mexico	159	130	7,247	10,066	7,777	150	153	10,152	11,034	10,643	
Dominican Republi	222	29	4,766	4,399	5,917	195	28	3,736	4,497	4,766	
Chile	0	144	9,756	31,529	25,510	0	221	10,323	33,375	26,309	
Other Countries	0	0	593	561	644	0	0	1,118	1,352	1,179	
Subtotal:-----	381	302	22,361	46,555	39,847	344	402	25,328	50,258	42,897	
Bananas	MT										
Guatemala	54,737	48,338	443,317	313,577	678,237	15,373	13,790	111,257	83,695	177,469	
Costa Rica	91,222	172,414	621,745	895,165	997,685	25,319	42,380	173,127	228,917	285,038	
Ecuador	94,129	111,711	691,574	806,298	1,038,132	29,415	32,686	203,498	220,640	305,934	
Other Countries	96,730	79,604	887,141	655,335	1,232,103	28,541	24,116	241,838	183,338	341,735	
Subtotal:-----	336,817	412,067	2,643,778	2,670,375	3,946,158	98,648	112,972	729,720	716,590	1,110,175	
Mangoes	MT										
Mexico	28,304	29,707	63,280	66,349	161,588	20,622	17,890	47,585	47,821	103,236	
Guatemala	6,348	3,630	9,312	8,722	10,233	2,680	1,697	4,112	3,841	4,489	
Haiti	1,550	2,525	3,282	4,804	7,189	1,147	1,838	2,406	3,464	5,458	
Other Countries	217	229	8,988	29,206	9,758	214	189	11,099	27,753	11,864	
Subtotal:-----	36,420	36,091	84,862	109,081	188,767	24,663	21,613	65,202	82,879	125,047	
Pineapple	MT										
Mexico	2,825	2,572	14,954	10,593	19,566	797	888	4,233	3,754	5,582	
Honduras	3,071	4,367	18,773	19,731	27,979	857	957	5,348	5,305	8,023	
Costa Rica	16,992	20,111	131,614	134,158	200,308	4,435	13,356	42,145	58,243	63,604	
Other Countries	956	1,109	5,338	5,466	7,679	903	463	4,151	3,427	6,467	
Subtotal:-----	23,843	28,158	170,679	169,948	255,533	6,992	15,664	55,877	70,729	83,676	

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
		May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Cantaloupe	MT										
Mexico		43,219	52,277	144,226	173,670	155,753	16,454	20,580	54,425	67,641	56,978
Guatemala		7,933	6,994	78,362	83,572	78,855	2,381	2,524	22,674	28,202	22,883
Honduras		11,590	6,433	100,019	79,769	100,019	1,891	1,229	22,576	15,902	22,576
Other Countries		11,310	12,400	108,774	120,961	108,790	2,701	3,086	26,374	31,712	26,383
Subtotal:----		74,052	78,103	431,381	457,972	443,417	23,426	27,419	126,048	143,457	128,820
Other Melons	MT										
Mexico		53,664	54,677	269,664	273,774	292,677	17,650	14,556	76,100	92,118	82,686
Honduras		4,200	1,425	29,468	18,351	29,468	992	334	7,748	4,519	7,748
Costa Rica		231	750	39,963	27,362	39,963	64	298	12,099	7,633	12,099
Other Countries		3,504	4,083	54,781	55,030	54,913	1,151	1,442	19,433	18,858	19,568
Subtotal:-----		61,599	60,936	393,875	374,517	417,020	19,858	16,630	115,381	123,128	122,101
Fr. Orng Inc Tmpl	MT										
Mexico		1,424	11,495	7,441	45,636	8,030	471	7,401	2,698	28,752	2,936
Dominican Republi		157	200	667	1,004	1,991	48	90	250	464	728
Australia		0	0	297	195	25,940	0	0	613	218	30,658
Other Countries		21	4,799	3,638	23,838	3,999	24	3,005	2,353	19,362	2,648
Subtotal:-----		1,601	16,495	12,043	70,672	39,961	543	10,495	5,914	48,795	36,970
Canned Mandarins	MT										
European Union		2,567	3,339	18,564	20,926	29,332	1,620	2,906	14,065	17,331	22,143
Mexico		97	95	1,152	879	1,509	100	108	1,246	988	1,636
China, Peoples Re		3,758	6,797	24,313	35,568	37,039	2,834	6,133	20,283	30,153	29,454
Other Countries		150	50	519	1,131	861	179	100	736	1,456	1,267
Subtotal:-----		6,572	10,280	44,549	58,505	68,741	4,733	9,247	36,330	49,928	54,500
Canned Black Olive MIXED											
European Union		36,326	80,468	291,143	438,520	427,827	71	145	593	972	892
Mexico		0	34,086	987,021	3,705,293	9,424,271	0	7	634	1,475	4,683
Morocco		84,040	79,171	211,194	248,465	332,113	105	114	247	325	404
Other Countries		28,283	1,920	194,452	164,914	260,009	75	5	390	280	534
Subtotal:-----		148,649	195,645	1,683,810	4,557,192	10,444,220	251	271	1,863	3,052	6,513
Canned Green Olive MIXED											
European Union		5,303,593	5,805,381	47,339,994	51,019,873	70,521,775	10,691	13,944	105,410	118,356	154,904
Turkey		132,735	157,115	975,509	903,308	1,297,908	164	164	1,398	1,022	1,824
Morocco		646,267	872,538	6,380,207	6,290,613	9,533,880	1,100	1,438	11,021	10,570	16,375
Other Countries		55,404	58,373	831,191	644,848	1,159,748	109	104	1,523	1,520	2,114
Subtotal:-----6,137,999		6,137,999	6,893,407	55,526,901	58,858,642	82,513,311	12,063	15,649	119,352	131,468	175,218
Canned Peaches	MT										
European Union		597	610	10,204	6,610	12,386	383	443	6,730	4,433	8,325
Australia		8	1,036	585	1,543	1,022	7	756	472	1,381	832
South Africa, Rep		37	22	2,119	923	2,726	22	19	1,522	577	1,877
Other Countries		249	181	752	1,001	1,356	176	150	635	1,113	1,321
Subtotal:-----		890	1,850	13,659	10,078	17,490	588	1,367	9,359	7,504	12,356
Canned Pineapple	MT										
Thailand		7,812	11,797	38,623	69,363	49,443	5,400	8,697	27,023	51,606	34,684
Indonesia		3,492	5,251	38,805	42,783	52,245	2,618	4,118	29,913	33,294	40,185
Philippines		8,487	8,158	81,912	72,884	116,504	5,787	6,515	60,017	52,350	83,686
Other Countries		3,174	4,829	22,507	32,453	33,673	2,291	3,249	16,342	23,441	24,584
Subtotal:-----		22,965	30,036	181,846	217,482	251,865	16,097	22,580	133,295	160,690	183,139
Dried Apricots	MT										
Turkey		845	946	9,846	9,966	13,146	2,188	1,902	25,858	20,850	33,410
China, Peoples Re		0	0	107	17	109	0	0	253	45	259
Australia		17	0	69	30	118	41	0	230	135	428
Other Countries		5	17	128	137	154	19	76	378	330	483
Subtotal:-----		866	963	10,150	10,149	13,527	2,248	1,978	26,720	21,360	34,579
Dates	MT										
Mexico		0	0	91	92	128	0	0	138	135	162
Pakistan		284	487	2,085	3,997	2,489	257	413	1,968	3,479	2,358
China, Peoples Re		9	10	284	228	355	7	16	499	326	607
Other Countries		0	6	233	177	235	0	9	542	331	551
Subtotal:-----		293	503	2,692	4,494	3,207	264	439	3,146	4,271	3,679
Dried Figs	MT										
European Union		1	0	549	597	610	2	0	1,372	1,540	1,533
Mexico		0	0	79	10	258	0	0	99	13	401
Turkey		5	0	405	419	405	13	0	862	918	862
Other Countries		3	0	12	20	19	9	0	41	41	55
Subtotal:-----		9	0	1,046	1,046	1,292	25	0	2,374	2,512	2,851
Dried Raisins	MT										
Mexico		373	109	3,643	8,757	6,652	511	94	3,472	8,868	6,857
Chile		197	722	591	1,865	1,883	275	1,064	831	2,748	2,613
South Africa, Rep		53	127	823	448	935	71	194	1,177	738	1,327
Other Countries		72	1,027	980	5,604	1,449	103	1,197	1,045	6,294	1,649
Subtotal:-----		696	1,985	6,036	16,674	10,919	959	2,549	6,526	18,648	12,446

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	
Apple Juice	KL										
European Union	20,624	19,876	126,850	164,264	199,343	5,642	4,551	41,010	34,155	56,877	
Argentina	19,262	47,879	174,214	182,008	344,805	3,443	8,702	38,606	31,553	68,226	
China, Peoples Re	13,229	14,027	83,342	187,466	136,791	2,604	3,386	18,226	28,484	26,617	
Other Countries	27,062	40,796	224,486	221,178	335,884	5,876	8,154	55,590	41,371	77,015	
Subtotal:-----	80,177	122,579	608,892	754,915	1,016,823	17,564	24,793	153,432	135,563	228,735	
Fcoj	KL										
Mexico	24,633	12,531	169,732	113,314	252,299	6,277	2,967	39,148	29,855	60,541	
Costa Rica	5,395	16,232	47,695	67,820	84,971	1,218	3,937	10,382	18,623	20,743	
Brazil	46,222	62,457	502,991	646,436	661,805	7,964	10,629	80,936	133,724	110,947	
Other Countries	3,861	11,545	33,799	45,764	51,672	1,060	3,056	8,273	12,568	12,911	
Subtotal:-----	80,111	102,765	754,217	873,334	1,050,746	16,519	20,589	138,739	194,769	205,142	
Grape Juice	KL										
European Union	555	1,070	12,840	15,128	15,773	492	672	9,561	12,865	12,189	
Brazil	372	650	9,736	6,253	11,610	220	303	4,682	2,911	5,573	
Argentina	5,441	6,130	62,411	47,985	78,810	1,901	2,208	21,675	16,717	27,733	
Other Countries	2,800	2,001	14,190	21,913	21,792	1,358	965	7,172	11,829	12,067	
Subtotal:-----	9,167	9,850	99,177	91,279	127,985	3,971	4,148	43,089	44,322	57,562	
Pineapple Juice, Con	KL										
Thailand	4,763	9,471	42,473	66,371	55,652	1,264	3,278	13,491	23,596	17,137	
Indonesia	735	1,647	18,386	17,784	23,685	196	449	5,482	4,984	6,956	
Philippines	4,887	8,460	60,481	55,432	88,896	1,281	2,035	14,610	12,666	20,749	
Other Countries	2,015	1,390	12,442	5,441	19,459	859	473	3,703	2,265	6,196	
Subtotal:-----	12,400	20,968	133,782	145,027	187,691	3,600	6,235	37,286	43,511	51,038	
Frozen Strawberries	MT										
Canada	24	1	216	45	339	41	17	400	268	806	
Mexico	2,442	4,025	12,751	22,992	18,002	2,667	4,747	13,283	26,830	19,134	
China, Peoples Re	0	0	0	0	240	0	0	36	88	427	
Other Countries	12	42	25	241	56	89	257	911	840	1,110	
Subtotal:-----	2,479	4,069	12,993	23,277	18,637	2,797	5,021	14,631	28,026	21,477	
Fresh Beans	MT										
Canada	0	0	31	32	1,188	0	0	35	30	936	
Mexico	371	251	16,454	16,354	16,784	517	308	18,621	20,919	18,957	
Guatemala	34	17	179	240	236	34	11	151	208	204	
Other Countries	23	13	157	96	195	31	19	217	99	261	
Subtotal:-----	427	281	16,821	16,722	18,402	583	337	19,023	21,256	20,357	
Fresh Carrots	MT										
European Union	13	0	178	0	178	4	0	128	0	128	
Canada	1,850	768	58,303	47,914	71,495	880	475	15,099	15,445	19,095	
Mexico	1,989	4,554	12,793	14,349	22,104	352	1,266	2,765	3,933	4,512	
Other Countries	0	29	0	68	0	0	17	0	55	0	
Subtotal:-----	3,852	5,351	71,274	62,331	93,777	1,236	1,758	17,992	19,433	23,735	
Fresh Cabbage	MT										
European Union	152	0	487	0	949	28	0	157	0	351	
Canada	1,095	1,066	23,559	10,812	34,465	485	235	6,687	2,527	10,331	
Mexico	290	329	11,826	6,388	15,019	61	40	2,468	1,411	3,485	
Other Countries	0	115	1	546	2	0	45	2	210	3	
Subtotal:-----	1,537	1,509	35,874	17,746	50,435	574	320	9,314	4,147	14,171	
Fresh Celery	MT										
Canada	0	0	1,132	1,477	3,214	0	0	380	408	940	
Mexico	5,215	3,777	38,669	36,803	41,173	1,544	920	9,489	8,071	10,105	
Dominican Republi	26	10	131	106	142	22	7	122	90	130	
Other Countries	6	4	40	75	74	17	4	86	115	158	
Subtotal:-----	5,247	3,791	39,971	38,461	44,602	1,584	931	10,077	8,683	11,333	
Fresh Cucumbers	MT										
Canada	1,232	1,364	4,184	5,184	13,154	1,525	1,704	5,315	7,297	12,086	
Mexico	19,010	26,740	279,436	276,952	307,083	9,739	12,433	125,959	106,063	139,788	
Honduras	43	0	4,857	3,780	4,857	15	0	1,114	1,049	1,114	
Other Countries	31	182	2,417	2,804	2,650	37	13	1,289	854	1,646	
Subtotal:-----	20,316	28,287	290,895	288,720	327,745	11,317	14,151	133,678	115,262	154,634	
Fresh Cauliflower	MT										
Canada	0	0	3,016	2,825	11,228	0	0	1,491	1,324	5,249	
Mexico	87	12	6,777	1,281	6,895	45	7	2,442	554	2,490	
South Africa, Rep	0	0	0	14	67	0	0	0	13	65	
Other Countries	0	0	0	0	0	0	0	0	0	0	
Subtotal:-----	87	12	9,792	4,120	18,190	45	7	3,933	1,892	7,804	
Fresh Garlic	MT										
European Union	2	3	323	1,111	1,085	3	8	615	2,131	2,028	
Mexico	4,964	4,920	9,444	7,853	20,378	4,982	5,023	9,579	7,934	22,732	
Argentina	16	70	6,169	21,934	6,169	13	98	8,022	22,094	8,022	
Other Countries	29	282	1,384	4,833	2,497	34	91	1,983	6,342	3,239	
Subtotal:-----	5,011	5,275	17,319	35,731	30,129	5,033	5,220	20,198	38,502	36,021	

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998
Onions, Exc Seed	MT										
European Union		429	366	4,169	4,875	5,794	829	849	5,110	6,962	7,299
Canada		972	496	23,910	17,165	33,490	373	240	6,761	6,298	10,549
Mexico		18,692	22,364	178,488	145,870	207,141	11,657	11,241	111,451	77,349	127,766
Other Countries		125	444	8,407	27,214	9,742	79	194	4,396	12,060	4,967
Subtotal:----		20,218	23,670	214,974	195,125	256,168	12,937	12,525	127,719	102,669	150,581
Fresh Peppers	MT										
European Union		3,083	2,295	10,696	9,460	22,380	8,369	6,057	30,274	27,589	55,014
Canada		1,181	1,645	3,968	7,158	14,245	4,674	5,426	11,992	16,905	29,745
Mexico		17,569	21,666	218,982	232,274	276,054	16,865	19,851	204,829	178,242	249,466
Other Countries		321	185	6,105	4,470	6,992	296	195	8,889	8,393	9,382
Subtotal:----		22,153	25,791	239,751	253,362	319,671	30,205	31,529	255,983	231,130	343,606
Seed Potatoes	MT										
Canada		6,626	9,993	143,472	140,347	144,083	1,488	1,856	28,368	28,756	28,488
Costa Rica		0	0	21	6	24	0	0	12	3	14
Brazil		0	0	0	0	44	0	0	0	0	43
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:----		6,626	9,993	143,493	140,353	144,151	1,488	1,856	28,379	28,758	28,545
Table Potatoes	MT										
Canada		19,653	20,293	281,518	216,846	329,775	3,933	4,367	56,412	44,752	66,630
Japan		0	0	48	9	59	0	0	50	34	78
Australia		0	0	156	0	156	0	0	187	0	187
Other Countries		0	0	38	25	40	0	0	61	10	63
Subtotal:----		19,653	20,293	281,761	216,881	330,030	3,933	4,367	56,709	44,797	66,958
Fresh Tomatoes	MT										
European Union		4,375	3,773	25,069	26,247	44,670	7,021	6,317	45,863	53,872	73,739
Canada		10,580	12,438	22,698	31,319	56,692	16,099	17,160	37,955	52,744	89,556
Mexico		66,544	47,741	601,503	473,387	750,762	43,457	29,268	463,049	423,664	563,569
Other Countries		39	58	4,717	4,357	4,728	45	146	8,297	8,903	8,316
Subtotal:----		81,539	64,010	653,987	535,310	856,852	66,622	52,891	555,164	539,183	735,180
Fresh Asparagus	MT										
Mexico		6	0	21,809	28,971	28,796	6	0	47,091	53,751	56,514
Peru		56	155	7,769	11,233	11,633	55	182	14,069	20,238	20,913
Chile		0	0	2,505	2,396	2,630	0	0	2,421	2,292	2,540
Other Countries		209	97	2,665	1,909	3,643	511	270	5,372	3,913	7,364
Subtotal:----		271	252	34,748	44,509	46,702	572	451	68,953	80,194	87,332
Canned Tomato Paste	MT										
Mexico		4,919	0	6,844	0	8,350	2,712	0	3,955	0	4,556
Chile		84	0	333	0	451	82	0	302	0	409
Israel		20	0	636	0	636	21	0	528	0	528
Other Countries		18	0	422	0	528	53	0	522	0	637
Subtotal:----		5,041	0	8,235	0	9,965	2,867	0	5,308	0	6,131
Canned Tomato Sauce	MT										
European Union		679	105	4,029	2,660	5,452	1,545	72	8,213	4,919	10,895
Canada		215	186	3,721	3,538	5,937	188	187	3,030	3,117	4,697
Dominican Republi		78	40	860	581	1,138	59	30	624	401	833
Other Countries		227	19	1,850	564	2,338	424	35	4,012	732	5,274
Subtotal:----		1,200	351	10,460	7,344	14,865	2,215	323	15,880	9,169	21,699
Canned Tomatoes	MT										
European Union		3,492	4,283	39,036	33,860	51,967	1,791	2,571	18,302	18,488	24,759
Canada		431	417	3,756	7,700	6,321	214	221	1,984	4,217	3,291
Israel		100	220	4,428	3,621	10,484	58	109	2,698	2,423	6,955
Other Countries		241	313	2,010	2,438	2,927	200	192	1,110	1,609	1,688
Subtotal:----		4,264	5,233	49,231	47,619	71,699	2,263	3,093	24,094	26,738	36,693
Canned Mushrooms	MT										
India		408	1,560	3,312	8,581	5,455	642	2,255	5,749	14,179	9,370
Indonesia		937	1,256	9,186	10,723	13,824	1,820	2,794	17,088	22,559	26,255
China, Peoples Re		1,713	13	26,452	263	28,640	2,511	21	35,348	512	38,934
Other Countries		1,518	2,233	8,766	13,217	14,452	3,187	4,636	19,228	28,667	31,145
Subtotal:----		4,576	5,062	47,716	32,784	62,371	8,159	9,706	77,412	65,917	105,703
Frozen Broccoli	MT										
Canada		29	12	242	418	406	26	10	256	447	439
Mexico		8,301	6,930	90,460	113,796	129,172	5,582	4,969	57,529	79,288	83,313
Guatemala		963	1,401	13,925	20,495	24,334	650	931	9,758	14,658	17,920
Other Countries		0	19	37	51	49	0	21	14	39	22
Subtotal:----		9,293	8,362	104,665	134,760	153,962	6,258	5,932	67,558	94,433	101,694
Frozen Cauliflower	MT										
Canada		13	0	325	536	470	16	0	323	549	461
Mexico		207	629	18,868	14,075	21,100	167	584	13,669	10,918	15,379
Guatemala		14	0	971	772	1,306	11	0	832	708	1,081
Other Countries		60	80	446	333	524	26	59	207	253	236
Subtotal:----		294	709	20,610	15,716	23,400	220	644	15,032	12,428	17,158

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	May FY 1998	May FY 1999	Oct-May FY 1998	Oct-May FY 1999	Oct-Sep FY 1998	
Frozen Potatoes	MT										
European Union		157	31	1,072	268	1,491	90	29	639	219	888
Canada		34,913	38,746	253,422	272,685	375,697	21,886	24,441	157,050	169,898	233,155
Australia		0	0	1,504	0	1,504	0	0	196	0	196
Other Countries		4	3	37	20	46	10	13	117	89	150
Subtotal:.....		35,075	38,780	256,036	272,973	378,739	21,987	24,484	158,002	170,206	234,388
Pistachios, Nsh	MT										
Canada		0	0	1	0	1	0	0	9	0	9
Turkey		0	0	47	156	73	0	0	159	754	281
China, Peoples Re		12	0	12	0	15	27	0	27	0	39
Other Countries		0	0	0	27	0	0	0	0	57	2
Subtotal:....		12	0	60	183	89	27	0	195	811	332
Cashew Nut	MT										
Brazil		2,175	1,359	16,424	11,304	24,827	9,451	8,011	72,631	61,754	111,377
India		2,235	3,825	21,891	23,978	36,592	10,232	21,510	104,289	125,566	175,013
Vietnam		350	74	3,265	1,794	5,658	1,359	403	13,270	8,863	23,964
Other Countries		599	494	3,964	3,271	7,287	2,334	2,338	15,463	14,258	29,087
Subtotal:.....		5,360	5,751	45,545	40,347	74,364	23,377	32,262	205,654	210,441	339,441
Filberts	MT										
European Union		3	10	80	100	110	17	43	408	501	563
Canada		0	0	312	251	344	0	0	474	302	512
Turkey		185	268	2,907	4,342	4,174	829	1,181	13,854	18,446	19,484
Other Countries		0	0	1	44	32	3	0	4	198	78
Subtotal:....		188	278	3,300	4,738	4,659	848	1,224	14,741	19,448	20,638
Pecans, Nsh	MT										
European Union		0	0	0	0	0	0	0	0	0	0
Greenland		0	0	0	0	0	0	0	0	0	0
Mexico		97	0	14,909	19,765	15,723	75	0	27,864	41,280	29,000
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:....		97	0	14,909	19,765	15,723	75	0	27,864	41,280	29,000
Roses	M										
Guatemala		3,338	2,399	22,798	17,346	35,014	534	444	4,098	3,031	5,952
Colombia		61,612	65,908	510,238	378,316	639,504	14,091	14,426	120,073	79,933	147,729
Ecuador		27,295	29,404	215,194	213,634	284,973	5,419	5,402	44,910	40,291	58,295
Other Countries		8,733	7,714	40,848	34,496	56,554	3,108	3,104	19,670	16,011	24,885
Subtotal:....		100,979	105,425	789,077	643,792	1,016,044	23,153	23,376	188,751	139,266	236,861
Carnations	MIXEO										
Guatemala		0	0	0	0	0	190	155	969	951	1,225
Colombia		0	0	0	0	0	7,756	9,234	83,235	78,419	108,418
Ecuador		0	0	0	0	0	352	472	2,929	4,455	4,021
Other Countries		0	0	0	0	0	296	65	1,566	755	1,970
Subtotal:....		0	0	0	0	0	8,594	9,926	88,699	84,580	115,633
Chmp & Sprk Wine	KL										
European Union		1,529	2,906	21,983	26,359	32,450	18,059	40,235	254,525	356,925	376,878
Bermuda		5	0	75	17	83	26	0	414	99	459
Australia		7	32	96	243	149	24	136	437	1,010	657
Other Countries		2	9	154	140	184	2	35	536	393	632
Subtotal:....		1,542	2,947	22,307	26,759	32,866	18,111	40,407	255,912	358,427	378,626
Ft & Verm Wine	KL										
European Union		705	675	5,273	5,633	7,577	1,786	1,927	13,129	15,645	18,847
Bermuda		23	0	80	16	99	73	0	234	51	291
Chile		0	0	108	0	108	0	0	164	0	164
Other Countries		0	0	17	0	17	0	0	30	0	30
Subtotal:....		729	675	5,477	5,649	7,800	1,859	1,927	13,558	15,696	19,332
Other Grape Wine	KL										
European Union		25,940	21,369	186,980	164,786	267,144	94,910	91,786	748,275	775,660	1,086,078
Chile		2,528	3,103	39,729	31,231	55,920	6,936	8,431	85,672	78,106	124,083
Australia		1,896	2,852	20,546	23,489	30,652	9,719	15,444	98,476	111,977	147,653
Other Countries		2,245	1,261	16,129	13,447	23,047	4,649	3,717	35,740	36,794	53,312
Subtotal:....		32,610	28,585	263,384	232,953	376,763	116,214	119,378	968,163	1,002,538	1,411,126
Wine, Other Products	KL										
European Union		525	435	4,222	4,165	6,382	657	570	5,247	5,262	7,910
Canada		243	456	1,228	1,908	2,162	275	713	1,483	2,597	2,609
Japan		131	124	1,226	1,237	1,777	617	651	5,703	6,099	8,350
Other Countries		91	117	714	957	1,037	169	210	1,297	1,926	1,963
Subtotal:....		991	1,133	7,389	8,267	11,357	1,718	2,144	13,730	15,883	20,832

NTIS® Order Form For FAS Subscriptions

U.S. DEPARTMENT OF COMMERCE
Technology Administration
National Technical Information Service
Springfield, VA 22161

To order subscriptions, call 1-800-363-2068 or (703) 605-6060.
TDD (for hearing impaired only), call (703) 487-4639.

SHIP TO ADDRESS

CUSTOMER MASTER NUMBER (IF KNOWN)		DATE	
ATTENTION/NAME			
ORGANIZATION		DIVISION / ROOM NUMBER	
STREET ADDRESS			
CITY		STATE	ZIP CODE
PROVINCE / TERRITORY		INTERNATIONAL POSTAL CODE	
COUNTRY			
PHONE NUMBER ()		FAX NUMBER ()	
CONTACT NAME		INTERNET E-MAIL ADDRESS	



1-800-363-2068 or (703) 605-6060

Fax this form to (703) 605-6880

To verify receipt of your fax order, call (703) 605-6060.

METHOD OF PAYMENT

☐ VISA ☐ MasterCard ☐ American Express ☐ Discover

CREDIT CARD NUMBER EXPIRATION DATE

CARDHOLDER'S NAME

☐ NTIS Deposit Account Number:

☐ Check/Money Order enclosed for \$ (PAYABLE TO NTIS IN U.S. DOLLARS)

RETURN POLICY

Although NTIS cannot accept returns for credit or refund, we will gladly replace any item you requested if we made an error in filling your order, if the item received was defective, or if you received it in damaged condition. Call our Customer Service Department at 1-888-584-8332 or (703) 605-6050.

SINGLE COPIES

To order, call NTIS Sales Desk 1-800-553-NTIS (6847) or (703) 605-6000; fax to (703) 605-6900; or E-mail to: orders@ntis.gov.

For single copies, add \$5 handling fee per total order for U.S., Canada, Mexico; \$10 per total order for all other countries. RUSH service is available for an additional fee; please call the NTIS Sales Desk for details.

NO. OF SUBSCRIPTIONS	ORDER NO.	TITLES	PRICES*		TOTAL PRICE
			DOMESTIC	INT'L	
	SUB9707LJX	Tropical Products (Coffee, Cocoa, Spices, Essentials Oils) (4 issues)	\$34.00	\$67.00	\$
	SUB9708LJX	Cotton: World Markets & Trade (12 issues)	84.00	159.00	
	SUB9709LJX	Dairy, Livestock & Poultry: U.S. Trade & Prospects (4 issues)	45.00	85.00	
	SUB9710LJX	Dairy Monthly Imports (12 issues)	73.00	123.00	
	SUB9711LJX	Livestock & Poultry: World Markets & Trade (2 issues)	24.00	47.00	
	SUB9712LJX	All 20 Dairy, Livestock & Poultry reports	150.00	299.00	
	SUB9713LJX	Grain: World Markets & Trade (12 issues)	99.00	199.00	
	SUB9714LJX	World Horticultural Trade & U.S. Export Opportunities (12 issues)	99.00	199.00	
	SUB9715LJX	Oilseeds: World Markets & Trade (12 issues)	110.00	220.00	
	SUB9717LJX	Sugar: World Markets & Trade (2 issues)	28.00	56.00	
	SUB9718LJX	Tobacco: World Markets & Trade (12 issues)	90.00	204.00	
	SUB9719LJX	World Agricultural Production (12 issues)	106.00	179.00	
	SUB9734LJX	Wood Products: International Trade & Foreign Markets (5 issues)	62.00	132.00	
	SUB9735LJX	Monthly Summary of Export Credit Guarantee Program Activity (12 issues)	78.00	134.00	
	SUB9736LJX	U.S. Export Sales (52 issues)	196.00	358.00	
	SUB9737LJX	AgExporter Magazine (12 issues)	59.00	68.00	
	SUB9739LJX	Dairy: World Markets & Trade (2 issues)	24.00	47.00	

Also available — these special one-time reports

					INTERNATIONAL AIRMAIL FEES (SEE BELOW)
	PB99-144396LJX	U.S. Action Plan on Food Security: Solutions to Hunger	\$29.50	\$59.00	\$
	PB96-136403LJX	Food & Agricultural Export Directory	19.50	39.00	
	PB96-196761LJX	A Guide to Exporting: Solid Wood Products	28.00	56.00	
	PB88-240296LJX	Dictionary of International Agricultural Trade (1988 ed.)	36.50	74.00	

International Airmail Fees for Single Copies

All regular prepaid orders are shipped "air-to-surface" unless airmail is requested. Airmail service is available for an additional fee. Canada and Mexico add \$4 per item. Other countries add \$8 per item.

TOTAL	\$
HANDLING FEE PER TOTAL ORDER	\$ 5.00
Outside North America—\$10.00 (not applicable to subscriptions)	\$

Prices are subject to change.

* Prices include first-class delivery or equivalent service for domestic (U.S., Canada, and Mexico); airmail delivery for international (all other countries).

GRAND TOTAL \$

Thank you for your order!

For questions concerning your subscription or change of address, PRINT OR TYPE the new address, including ZIP code and return this sheet to:

U.S. DEPARTMENT OF COMMERCE
TECHNOLOGY ADMINISTRATION
NATIONAL TECHNICAL INFORMATION SERVICE
SPRINGFIELD, VA 22161

For questions or concerns on the data included in this publication, contact us at the address shown above.



Summaries and selected tables from many Foreign Agricultural Service world market and trade reports are available electronically. The reports include U.S. Export Sales (available electronically after 8:30 a.m. on release day); Grain: World Markets and Trade; Oilseeds: World Markets and Trade; Cotton: World Markets and Trade; Tobacco: World Markets and Trade; World Agricultural Production; the early release version of

World Horticultural Products and U.S. Export Opportunities; and Tropical Products: World Markets and Trade (all available electronically after 3:00 p.m. Washington DC time on release day) as well as Sugar: World Markets and Trade; Livestock and Poultry: World Markets and Trade; Dairy: World Markets and Trade, and U.S. Planting Seed Trade (available within a week after release.)

You can read the reports on the FAS home page (<http://www.fas.usda.gov>). The reports remain "current" until the succeeding issue is available. Older issues are available in the archives section of the home page. We also make selected cover articles and graphics available from these publications, in a separate section of the site. Reports are also available from the Economic Bulletin Board at Stat-USA, on the same schedule. For more information, you may contact Stat-USA at (202) 482-1986 (Monday-Friday, 8:30-5:30 p.m. Washington, DC time.)

For more information on the FAS home page, contact Glenn Kaup, tel. (202) 720-3329; fax. (202) 720-3229; or via e-mail kaup@fas.usda.gov

The U.S. Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or family status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at 202-720-2600 (voice and TDD).

To file a complaint of discrimination, write USDA, Director, Office of Civil Rights, Room 326-W, Whitten Building, 14th and Independence Avenue, SW, Washington, DC 20250-9410 or call (202) 720-5964 (voice or TDD). USDA is an equal opportunity provider and employer."